# DAIMLER TRUCK SOUTHERN AFRICA LTD



Registration number 2018/300147/06 Consolidated Financial Statements For the year ended 31 December 2022

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

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### **General Information**

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Directors	Initial and surname	Designation	Appointments/resignations	
	M Dietz	Executive		
	P Kendzorra	Executive		
	JP Burghardt	Non-executive		
	A Puchert	Non-executive	Resigned 01 January 2022	
	H Schick	Non-executive	Appointed 15 March 2022	
	N Medupe	Non-executive	Appointed 20 May 2022	
	TB Sefolo	Non-executive	Appointed 20 May 2022	
	A Walluschek van Wallfeld	Non-executive	Appointed 20 May 2022	
	BS Nkambule	Non-executive	Appointed 10 June 2022	

Registered office 1 Highway Business Park

1 Park Ave Rooihuiskraal Centurion 0154

Holding company Daimler Truck AG incorporated in Germany

Ultimate holding company Daimler Truck Holding AG incorporated in Germany

**Debt sponsor** The Standard Bank of South Africa Limited

#### Abbreviations used in the consolidated financial statements

ARR Alternative risk-free rate

CIPC Companies and Intellectual Property Commission

Consolidated Financial Statements Consolidated Financial Statements of DTSA and its subsidiaries

DAG Daimler AG

DMTN Domestic Medium Term Note

DTAG Daimler Truck AG

DTFS Daimler Truck Financial Services South Africa Proprietary Limited

DTHAG Daimler Truck Holding AG

DTSA Daimler Truck Southern Africa Limited
EBIT Earning Before Interest and Taxes

ECL Expected Credit Loss

Group Collectively DTSA and its subsidiaries

Group companies Individual companies within the global Daimler group structure

IAS International Accounting Standards

IBNR Incurred But Not Reported
IBOR Interbank Offered Rate

IFRS International Financial Reporting Standards

Income Tax Act Income Tax Act No. 58 of 1962

JIBAR Johannesburg Interbank Agreed Rate

JSE Johannesburg Stock Exchange

King IV The King Code on Corporate Governance

MBFS Mercedes-Benz Financial Services South Africa Proprietary Limited

MBSA Mercedes-Benz South Africa Limited
OCI Other Comprehensive Income
OEM Original Equipment Manufacturer
PSI Portfolio Specific Impairment
SARB South African Reserve Bank

SMH Sandown Motor Holdings Proprietary Limited
The Companies Act Companies Act, No. 71 of 2008 (South Africa)
ZARONIA South African Rand Overnight Index Average Rate

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# **Preparation of Consolidated Financial Statements**

The consolidated financial statements for the period ended 31 December 2022 have been prepared under the supervision of Mr P Kendzorra, Chief Financial Officer

The consolidated financial statements have been audited in compliance with Section 30 of the Companies Act.

These consolidated financial statements were published on 28 April 2023.

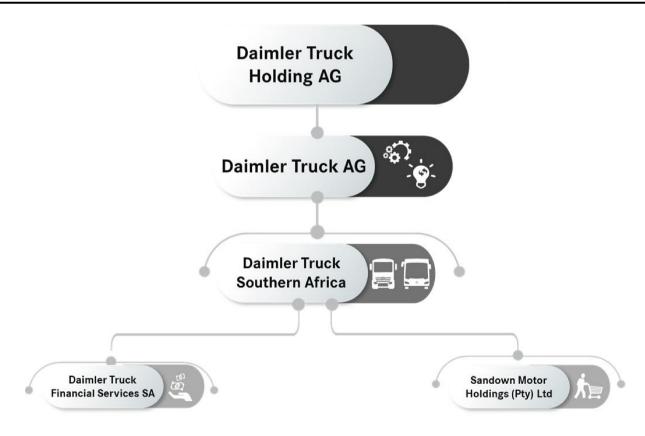
# **Company Secretary's Certification**

In terms of Section 88(2)(e) of the Companies Act of South Africa, as amended, I certify that, to the best of my knowledge and belief, Daimler Truck Southern Africa Limited has, in respect of the financial year ended 31 December 2022, lodged with the CIPC all returns and notices as are required of a public company in terms of the Companies Act and that all returns are true, correct and up to date.

S Bishop

Company Secretary Friday, 28 April 2023

# **Simplified Group Organogram**



Reporting entity Daimler Truck South Africa Limited is the holding company of the Daimler Truck South Africa group

Domicile The Republic of South Africa

The principal place of business and country of incorporation for all DTSA group entities is South Africa.

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# **Audit Committee Report**

This report is provided by the audit committee and the board of directors appointed in respect of the 2022 financial year of Daimler Truck Southern Africa Limited.

The audit committee was nominated by the board of directors and appointed by the shareholder.

The audit committee met twice in the financial year ended 31 December 2022. The external auditor attended these meetings as an invitee and presented the formal reports, as required by the audit committee. All of the members of the audit committee are independent, non-executive directors, with permanent guests from the internal finance and control functions. The audit committee and the board of directors complied with all of its responsibilities as set out in the Companies Act of South Africa, King IV and the governing charter of the audit committee and the board of directors are satisfied that the audit committee has complied with all of the aforementioned responsibilities for the financial year ended 31 December 2022. The audit committee provided, among others, independent oversight on the effectiveness of the company's assurance functions and services with particular focus on external assurance service providers, internal audit and controls and the finance function in general. Where it refers to the audit committee it will include the board of directors who also considered matters as contained in this report.

The committee has, in relation to the annual financial statements:

- assisted the board in overseeing the quality and integrity of the group's integrated reporting process, including the financial statements and sustainability reporting, and announcements in respect of the financial results, thereby enhancing the credibility of financial reporting and providing a channel for communication between the board, the internal and external auditors and management;
- ensured that an effective control environment in the group is maintained by supporting the board of directors in the discharge of its
  duties relating to the safeguarding of assets, the operation of adequate systems and controls, risk management and the integrity of
  financial statements and reporting; and
- provided the Chief Financial Officer, external auditor and internal audit with unrestricted access to the audit committee and its chairperson, as is required, in relation to any matter falling within the remit of the audit committee.

#### 1. Members of the Audit Committee

The members of the audit committee are all independent non-executive directors of the company and include:

Name Qualification

TB Sefolo Chartered Accountant (SA)
N Medupe Chartered Accountant (SA)
PT Nkambule Masters of Business Administration

The committee is satisfied that the members thereof have the required knowledge and experience as set out in Section 94(5) of the Companies Act of South Africa and Regulation 42 of the Companies Regulation, 2011.

#### 2. Internal controls

The audit committee is satisfied with the design and implementation of internal controls, as supported and confirmed by the management of DTSA. The design, implementation and execution of internal controls are monitored in order to ensure that any weaknesses are addressed to mitigate material loss, fraud or errors.

The audit committee and the board of directors considered the reports from the information technology department which could have an impact on the control environment at DTSA. It is satisfied that management action plans are in place in relation to information technology controls.

The audit committee considered the reports from the DTHAG corporate internal audit function and is satisfied with management action plans in response thereto. The audit committee is satisfied with the effectiveness of the internal control environment, the internal audit and the arrangements in place.

#### 3. External auditor

The audit committee considered and assessed the suitability of KPMG and Mr Garry Stanier, as per the requirements of the JSE, with regard to their current appointment. The audit committee is satisfied that the appointment of the external auditor, Mr Garry Stanier, complies with the legislative and regulatory requirements and the audit committee is satisfied with his independence. He will be nominated to be re-appointed as the group external auditor for the financial year ending December 2023. Adequate policies and controls are in place to address the provision of non-audit services by the external auditor to ensure compliance with legislation and other corporate governance guidelines or regulations. The audit committee considered the audit quality controls based on the Independent Regulatory Board for Auditors reports as well as the relevant JSE requirements.

Non-audit services were reviewed, as approved in the non-audit services catalogue of DTHAG, and did not become significant to call into question the independence of the external auditor or the firm, KPMG Inc.

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# **Audit Committee Report**

The audit committee, in consultation with executive management, agreed to the terms of the engagement. The audit committee approved and reviewed the fees proposed by the external auditor, taking into consideration such factors as the timing of the audit, the extent of the work required and the scope. It further, on an ongoing basis, reviewed the scope, independence and impartiality of the external auditor. KPMG has been the independent auditors of DTSA for three years. Mr Garry Stanier has been involved in the audit and signing of the consolidated and separate financial statements from 2022. Therefore, the mandatory designated audit partner rotation will be required in 4 years i.e. for the 2026 financial year.

There were no reportable irregularities identified or reported by the external auditor to the audit committee.

The audit committee is satisfied with the quality and services of the external auditor.

#### 4. Compliance with legal and regulatory requirements

The audit committee is satisfied that, to the best of its knowledge, all regulatory and legislative requirements with regard to its function, duties and obligations has been complied with.

#### 5. Key audit matters

The audit committee performs the duties laid upon it by Section 94(7) of the Companies Act of South Africa by holding meetings with the key role players on a regular basis and by the unrestricted access granted to the external auditors.

The audit committee noted and considered the key audit matters set out in the report of the independent auditor included in these consolidated annual financial statements. The audit committee is satisfied with the appropriateness of the key audit matters reported on by the independent auditor.

#### 6. Consolidated Financial Statements

The audit committee is satisfied that, to the best of its knowledge, the consolidated annual financial statements for the financial year ended 31 December 2022 fairly reflect the financial position and results of the group.

There were no significant matters considered in the consolidated annual financial statements for the financial year ending 31 December 2022.

The pro-active monitoring, which was completed by the JSE was considered. The result of such monitoring was presented to the audit committee, which satisfied itself that the findings and focus areas were adequately addressed in the consolidated annual financial statements for the year ended 31 December 2022 and that all of the debt listing requirements were complied with.

### 7. Accounting practices

The audit committee is satisfied that the consolidated annual financial statements have been prepared in accordance with relevant accounting practices, the Daimler Truck Southern Africa Limited group accounting policies, and are fully compliant with International Financial Reporting Standards.

The audit committee is satisfied that the company has appropriate financial reporting procedures and that these procedures are operating and being monitored.

#### 8. Effectiveness of finance function

The audit committee is satisfied with the qualifications, effectiveness and performance of the chief financial officer and the finance function in general.

On behalf of the audit committee:

N Medupe

Chairperson: Audit committee

Friday, 28 April 2023

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# **Directors' Report**

The directors are pleased to present their report, which forms part of the consolidated financial statements of the group for the year ended 31 December 2022.

#### 1. Nature of business

The group holds a manufacturing and distribution agreement from DTAG for the importation, assembly and distribution of Mercedes-Benz, Freightliner, FUSO and Western Star commercial vehicles for South Africa, Botswana, Lesotho and Swaziland. The group has a general distribution agreement to sell commercial vehicles to Malawi, Mozambique, Zimbabwe and Zambia through approved general distributors in the respective countries.

DTSA was incorporated on 17 May 2018.

Effective 12 April 2022, Daimler Trucks and Buses Southern Africa Proprietary Limited registered as a public company under the name Daimler Truck Southern Africa Limited.

The group's business can be best described as follows:

#### 1.1 Financial services and fleet management operations

These operations provide financing and fleet management solutions to external customers and companies of the group.

#### 1.2 Wholesale and retail vehicle operations

These operations market and sell vehicles in the product portfolio, primarily through the authorised dealer network.

#### 1.3 Assembly and component export operations

These operations, situated in East London, assemble knocked-down kits for commercial vehicle products.

#### 2. Acquisition of Sandown Motor Holdings Proprietary Limited

On 31 December 2022 DTSA acquired 100% of the shares in Sandown Motor Holdings Proprietary Limited from Mercedes-Benz South Africa Limited by way of a sale of share agreement.

#### 3. Financial results for year under review

Full details of the financial position, results of operations and cash flows of the group are set out in these consolidated financial statements.

	2022 R '000	2021 R '000	Difference year on year R '000	Change year on year %
Income measures Vehicles and related services	10 501 003	7 751 678	2 749 325	35.47
Financial services	1 169 658	73 813	1 095 845	1 484.62
Profitability measures				
Gross profit	496 063	581 807	(85 744)	(14.74)
Operating profit	896 271	274 252	622 019	226.81
Profit for the year	223 531	182 509	41 022	22.48
Financial position measures				
Total assets	18 987 366	15 406 418	3 580 948	23.24
Total liabilities	15 986 272	12 498 601	3 487 671	27.90
Total equity	3 001 094	2 907 817	93 277	3.21

The comparative figures include only one month of trading for DTFS and do not include the consolidation of SMH as the company was only incorporated during the current financial year. SMH was only consolidated at the statement of financial position level, as the acquisition date was 31 December 2022.

#### 4. Availability of DTSA separate annual financial statements

The DTSA separate annual financial statements have been prepared and signed on Friday, 28 April 2023.

The DTSA separate annual financial statement have been prepared in accordance with the requirements of the Companies Act of South Africa and the company's independent auditors, KPMG Inc., have expressed an unqualified audit opinion.

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# **Directors' Report**

#### 5. Corporate governance

The directors have adopted the principles as provided for in King IV for the financial year 2022. The principle summary King IV report is published on the website of DTSA.

The board is satisfied that there is an appropriate mix of knowledge, skills, experience, diversity and independence.

Mr S Bishop is the company secretary of the group. The board is satisfied with the competence, qualifications and experience of the company secretary. The board has access to the company secretary and such arrangements are effective.

Kriben Naidoo was appointed as the group debt officer with effect from 8 March 2022. The board confirms that it is satisfied with the competence, qualifications and experience of the group debt officer.

The board has a policy in place for the management of conflict of interests, which is the Integrity Code of the group. This Integrity Code is available on the website of DTSA. Board members submit, at least annually, their respective declarations concerning personal interests and is required at each meeting to indicate whether a conflict of interest may arise with a matter to be discussed. The board can confirm that there are no material and enduring personal conflicts of interest noted form any member.

Refer to note 28 to the consolidated financial statements for additional information on corporate bonds and the group audit committee report on pages 4 to 5 for confirmation of compliance with the applicable requirements.

#### 6. Directorate

The following directors were in office at the date of this report:

Directors	Designation	Changes
M Dietz**	Executive	J
P Kendzorra*	Executive	
JP Burghardt	Non-executive	
A Puchert	Non-executive	Resigned 01 January 2022
H Schick	Non-executive	Appointed 15 March 2022
TB Sefolo***	Non-executive	Appointed 20 May 2022
N Medupe***	Non-executive	Appointed 20 May 2022
BS Nkambule*	Non-executive	Appointed 10 June 2022
A Walluschek van Wallfeld	Non-executive	Appointed 20 May 2022

<sup>\*</sup> Member of the audit committee

Active directors' curriculum vitae's are published on the website of Daimler Truck Southern Africa Limited.

Attendance register for directors' meetings is available on the King IV report.

### 7. Holding company

The group's holding company is Daimler Truck AG which holds 100% (2021: 100%) of the issued share capital's equity. Daimler Truck AG is incorporated in Germany.

#### 8. Going concern

The consolidated financial statements for the year ended 31 December 2022 have been prepared on a going concern basis, which assumes that the group will be able to meet its obligations for the foreseeable future. The group has recognised a net profit after tax of R 224 million (2021: R 183 million) for the year ended 31 December 2022 and as at that date the group had a capital ratio of 15.81% (2021: 18.87%).

Management has performed forecasts for the ensuing 12 months and these forecasts reflect positive trading and positive financial performance. The expectation is that the group will be profitable. Management anticipates that any additional borrowing cost repayments required will be met out of operating cash flows or from alternative forms of capital funding.

Management believes that the group will be able to meet all its obligations for the 2023 period. Management further believes that proceeds received during 2023 will be sufficient to meet the repayment requirements.

Further, the group has the full support of the holding company, DTAG, for its operations. To this extent, DTAG and DTHAG have issued an unconditional and irrevocable guarantee with regards to the notes issued under the DMTN programme.

<sup>\*\*</sup> Member of the social and ethics committee

<sup>\*\*\*</sup> Member of the audit committee and social and ethics committee

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# **Directors' Report**

#### 9. Events after the reporting period

#### Bonds and bank loans

Subsequent to year end, a 1-year bond of R 1 billion has been issued on 28 February 2023. A bank loan with a value of R 1 billion and an issue date of 30 November 2021 has matured on 28 February 2023 and been redeemed.

At the date of finalisation of the consolidated financial statements, except for the matters noted above, there were no other material events that occurred subsequent to the reporting date that required adjustments to the amounts recognised in the consolidated financial statements.

#### Approval of consolidated financial statements

These consolidated financial statements, which have been prepared on the going concern basis, were approved by the board on 28 April 2023, and are signed on its behalf by:

M Dietz

Chief Executive Officer

P Kendzorra

Chief Financial Officer



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#### Independent Auditor's Report

To the shareholder of Daimler Truck Southern Africa Limited Report on the audit of the consolidated financial statements

#### Opinion

We have audited the consolidated financial statements of Daimler Truck Southern Africa Limited (the Group) set out on pages 14 to 72, which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated Financial Statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Daimler Truck Southern Africa Limited and its subsidiaries as at 31 December 2022, and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with IFRS Standards as issued by the International Accounting Standards Board and the requirements of the Companies Act of South Africa.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the Independent Regulatory Board for Auditors' *Code of Professional Conduct for Registered Auditors* (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Revenue recognition IFRS 15

Refer to note 3.3.1 (Revenue from service plans and extended warranty contracts with customers) and note 4 (Revenue and income from financial services) in the consolidated financial statements.

Key audit matter

The group recognises income from the sale and leasing of motor vehicles with a maintenance and service obligation to customers. Whilst the sale of the motor vehicle is recognised immediately as revenue, the maintenance and service revenue is recognised as contract liabilities and released to revenue upon the

performance of the maintenance and service obligation.

How the matter was addressed in our audit

Our audit procedures performed included the following:

 We evaluated the control environment around the initiation and processing of sales transactions to understand the generation of revenue into its separately identifiable elements.



#### Revenue recognition IFRS 15

Refer to note 3.3.1 (Revenue from service plans and extended warranty contracts with customers) and note 4 (Revenue and income from financial services) in the consolidated financial statements.

Key audit matter

Recognition of revenue involves judgment made by management, including whether contracts contain multiple elements and performance obligations which should be accounted for separately in accordance with IFRS 15 and the most appropriate method for recognition of revenue for identified elements and performance obligations

The key considerations relating to revenue recognition were:

- Satisfaction of the performance obligation occurs when control of the goods are transferred to the customer.
- Rendering of services is recognised over time with reference to the following: proportion of the cost to total cost taking into account historical trends and time and material at the contractual rates.
- Appropriateness of the identification of the multiple elements and performance obligations by management.

Recognition of the group's revenue is complex due to the volume of transactions and the various revenue streams from the sales and leasing of vehicles, the related services, as well as income from financial services. This resulted in significant audit work effort and revenue to be a key audit matter.

How the matter was addressed in our audit

- We inspected a sample of sales transactions to underlying source documents, to ensure that revenue was appropriately recognised when the performance obligations are satisfied.
- We inspected a sample of vehicle sales transactions before and after year end to assess whether revenue had been recognised in the appropriate period.
- We assessed the reasonableness of contract revenue and contract profit or loss, related to sales of service and maintenance contracts, recognised in terms of the stage of completion method, by analysing the portfolio of contracts for the identification of performance obligations and the appropriateness of the recognition of revenue in accordance with the performance obligations identified.
- We assessed the appropriateness of the disclosures in the consolidated financial statements in accordance with IFRS15, Revenue from contracts with customers.

#### Contract Liabilities- (Maintenance service and extended warranty contracts)

Refer to note 3.3.1 (Significant accounting estimates, judgements and assumptions) and note 27 (Contract liabilities) in the consolidated financial statements.

Key audit matter

The group is exposed to the risk that the contract liability for service and maintenance contracts are incorrectly calculated due to the complexity of the assumptions applied to the estimates in the calculations involved.

Our audit focused on the adequacy of the service and maintenance contract liability and extended warranty contracts liability due to the application of the complex and subjective judgements over the timing of recognition and the estimation of size of the contract liability.

Assumptions that affect the group's estimate include:

- Distribution costs;
- Discount rate:

How the matter was addressed in our audit

Our audit procedures performed included the following:

 We evaluated the appropriateness around the initiation and processing of sales transactions to understand the generation of revenue into its separately identifiable elements, and the apportionment from the sales transaction of the contract liability element;

Through involving our own internal valuation specialist to form part of our audit team, we:

 Evaluated, based on the data provided from the group's provisioning tool, whether the service and maintenance contract liability recognised was reasonable by recalculating the contract liability, using an independent model and comparing our results to those calculated by



#### Contract Liabilities- (Maintenance service and extended warranty contracts)

Refer to note 3.3.1 (Significant accounting estimates, judgements and assumptions) and note 27 (Contract liabilities) in the consolidated financial statements.

Key audit matter

- Inflation rate:
- · Scrapping ratio;
- · Parts sales:
- · Labour, parts and repair factors; and
- Profit margin on parts

Accordingly due to the service and maintenance contract liability and provision for service and maintenance contracts including estimation uncertainty in determining the appropriate amount to be recognised, the adequacy of the service and maintenance contract liability is considered to be a key audit matter requiring significant audit effort.

How the matter was addressed in our audit

- the Group;
- Evaluated whether the methodology applied in determining the provision by the Group, are aligned with IFRS 15, Revenue from contract with customers.
- Challenged managements' key estimates and assumptions in relation to the contract liability recognised, through our own expectations based on our knowledge of the Group and experience of the industry in which it operates;
- We evaluated the accuracy and completeness of the data used to determine the contract liability by inspecting supporting documentation of a sample population;
- We evaluated the appropriateness of the disclosures in the consolidated financial statements, in accordance with IFRS 15, Revenue from Contracts with Customers and IAS 37, Provisions, Contingent Liabilities and Contingent Assets.

### Impairment of loans and advances to customers

Refer to note 3.3.1 (Significant accounting estimates, judgements and assumptions) and note 15 (Loans and advances to customers) in the consolidated financial statements.

Key audit matter

How the matter was addressed in our audit

The group is exposed to credit risk on loans and advances to customers relating to retail portfolio financing ("instalment sale receivables" and "finance lease receivables"), as well as

The groups ECL model includes certain judgements and assumptions such as:

wholesale vehicle financing receivables.

- The probability of a loan or advance becoming past due and subsequently defaulting (probability of default ("PD")) default which is a measure of the expectation of how likely the customer is to default.
- The expected exposure in the event of default (exposure at default ("EAD")) which is the expected amount outstanding at the point of default; and
- The loss given default ("LGD") which is the expected loss that will be realised at default after taking into account recoveries through collateral and guarantees.

Our audit procedures performed included the following:

- We evaluated and tested the design and implementation and operating effectiveness of the control environment around the determination of the allowance raised:
- We evaluated, based on the data provided from the group's provisioning tool, whether the specific and portfolio impairment allowance recognised was reasonable by recalculating the estimated impairment on the performing and nonperforming retail portfolio, using an ECL model and comparing our results to those calculated by the group;
- We evaluated whether the key estimates, assumptions and methodology used by the group in relation to the ECL allowance are appropriate and reasonable:
- We compared the accuracy of the data used to determine the ECL allowance by inspecting a sample of correspondence with customers, current market value estimates of the underlying vehicle and other supporting documents.
- We challenged managements' key estimates and assumptions

3



#### Impairment of loans and advances to customers

Refer to note 3.3.1 (Significant accounting estimates, judgements and assumptions) and note 15 (Loans and advances to customers) in the consolidated financial statements.

#### Key audit matter

Accordingly due to the significance of the loans and advances to customers balance on the consolidated statement of financial position of the group and the level of estimation uncertainty and the level of judgement applied in determining the adequacy of the ECL, the expected credit loss on loans and advances to customers is considered to be a key audit matter.

### How the matter was addressed in our audit

- in relation to the allowance recognised in the current year, by comparing it to the allowance recognised in prior years, as well as through our own expectations based on our knowledge of the group and experience of the industry in which it operates.
- We evaluated the appropriateness of the disclosures in the consolidated financial statements in accordance with IFRS 9, Financial Instruments.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the "Daimler Truck Southern Africa Limited consolidated Financial Statements for the year ended 31 December 2022", which includes the Directors' Report, the Audit Committee Report and the Company Secretary's Certification as required by the Companies Act of South Africa. The other information does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Standards as issued by the International Accounting Standards Board and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities
  within the group to express an opinion on the consolidated financial statements. We are responsible for the direction,
  supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that KPMG Inc. has been the auditor of Daimler Truck Southern Africa Limited for 3 years.

KPMG Inc. Registered Auditor

Per Garry Stanier Chartered Accountant (SA) Registered Auditor Director 28 April 2023

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Note	2022 R '000	Restated* 2021 R '000
Income from sale of vehicles and related services			
Revenue	4	10 501 003	7 751 678
Cost of goods sold	5	(10 004 940)	(7 169 871)
	- -	496 063	581 807
Income from financial and other services			
Interest received	4	941 992	65 949
Reversal of impairment losses on loans and advances to customers	4	49 322	9
Non-interest revenue	4	950 603	58 872
Non-interest expenditure	4	(772 259)	(51 017)
	- -	1 169 658	73 813
Net income before other income and expenses		1 665 721	655 620
Other income	6	58 000	27 264
Movement in credit loss allowances		(302 678)	(28 213)
Operating expenses*		(460 609)	(325 874)
Selling expenses*		(64 163)	(54 545)
Operating profit	7	896 271	274 252
Finance income	8	67 534	66 437
Finance costs	9	(642 878)	(75 262)
Profit before taxation	-	320 927	265 427
Taxation	10	(97 396)	(82 918)
Profit for the year	-	223 531	182 509
Other comprehensive income:			
Items that will not be reclassified to profit or loss			
Remeasurements on net defined benefit liability/asset	20	(6 568)	(13 163)
Income tax relating to items that will not be reclassified	21	3 291	3 686
Total items that will not be reclassified to profit or loss	_	(3 277)	(9 477)
Other comprehensive income for the year, net of taxation	_	(3 277)	(9 477)
Total comprehensive income for the year		220 254	173 032

<sup>\*</sup> Refer to note 7.1 for details the regarding the reclassification between operating expenses and selling expenses.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

# **Consolidated Statement of Financial Position as at 31 December 2022**

	Note	2022 R '000	2021 R '000
Assets			
Cash and cash equivalents	12	160 084	1 617 360
Trade and other receivables	13	688 011	423 586
Inventories	14	3 585 579	1 680 187
Current tax receivable	10	80 583	37 985
Loans and advances to customers	15	12 475 573	9 916 839
Deferred initial direct costs	16	17 518	17 141
Amounts receivable from group companies	17	28 167	139 557
Property, plant and equipment	18	259 587	45 846
Right-of-use assets	18	77 433	87 349
Assets leased under operating leases	18	924 423	955 609
Intangible assets and goodwill	19	162 183	28 106
Retirement benefit asset	20	-	3 929
Deferred tax	21	528 225	452 924
Total Assets	-	18 987 366	15 406 418
Liabilities			
Trade and other payables	22	755 947	295 442
Amounts payable to group companies	23	860 003	718 264
Lease liabilities	24	85 130	92 182
Deferred income	25	234	55 464
Provisions	26	109 473	106 302
Contract liabilities	27	1 466 055	1 162 951
Interest-bearing borrowings	28	12 625 430	10 000 000
Post-retirement medical aid benefit obligation	20	84 000	67 996
Total Liabilities	-	15 986 272	12 498 601
Equity			
Share capital	29	2 001 891	2 001 891
Reserves	30	340 086	470 340
Retained income		659 117	435 586
Total Equity	- -	3 001 094	2 907 817

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

# **Consolidated Statement of Changes in Equity**

	Share capital R '000	Actuarial reserve R '000	Common control reserve R '000	Other reserve R '000	Retained income R '000	Total equity R '000
Balance at 01 January 2021	1 528 091	17 973	-	-	253 077	1 799 141
Profit for the year Other comprehensive income	-	- (9 477)	- -	-	182 509 -	182 509 (9 477)
Total comprehensive income for the year	-	(9 477)	-	-	182 509	173 032
Issue of shares Common control reserve on portfolio	473 800	-	-	-	-	473 800
and other assets acquired	-	-	588 366	-	-	588 366
De-recognition of deferred tax asset on acquisition Transfer between reserves	-	-	(126 522) (461 844)	- 461 844	-	(126 522)
Balance at 31 December 2021	2 001 891	8 496	<u> </u>	461 844	435 586	2 907 817
Balance at 01 January 2022	2 001 891	8 496	-	461 844	435 586	2 907 817
Profit for the year Other comprehensive income		(3 277)	- , -	-	223 531 -	223 531 (3 277)
Total comprehensive income for the year	-	(3 277)	-	-	223 531	220 254
Deferred tax on reserves related to acquisition of portfolio*	-	-	-	(126 977)	-	(126 977)
Deferred tax: unwinding reserves related to acquired portfolio* Income tax: unwinding reserves	-	-	-	63 809	-	63 809
related to acquired portfolio*	-	-	-	(63 809)	-	(63 809)
Balance at 31 December 2022	2 001 891	5 219	-	334 867	659 117	3 001 094
Note	29	30	30	30		

<sup>\*</sup> The acquisition of the portfolio transferred on 1 December 2021 resulted in a common control reserve of R 461.844 million. As the group falls within the scope of money lender as defined, deferred tax of R 126.977 million was raised on the portfolio and other assets acquired. Consequently, any taxes (income tax and deferred tax) resulting from the unwinding of this reserve will be recognised through equity.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

# **Consolidated Statement of Cash Flows**

	Note	2022 R '000	Restated* 2021 R '000
Cash flows from operating activities			
Cash flows from trading activities	31	1 298 355	392 282
Working capital movements	31	(4 106 052)	649 907
Net cash outflow from operating activities	-	(2 807 697)	1 042 189
Other cash flows			
Interest received		85 312	38 938
Finance costs Toyotion poid	32	(614 813)	(5 574)
Taxation paid Post-retirement benefits paid	32	(323 281) (3 068)	(196 100) (1 355)
Net cash outflow from operating activities	-	(3 663 547)	878 098
Cash flows from investing activities			
Additions to property, plant and equipment	18	(202 040)	(21 791)
Disposal of property, plant and equipment		17 671	-
Additions to intangible assets	19	(16 541)	-
Acquisition of portfolio	15	- (404.000)	(10 473 078)
Investment in subsidiary	_	(181 099)	
Net cash outflow from investing activities	-	(382 009)	(10 494 869)
Cash flows from financing activities			
Proceeds on share issue	29	-	473 800
Interest-bearing borrowings raised	24	2 625 430	10 000 000
Lease payments	_	(35 129)	(18 885)
Net cash inflow from financing activities	-	2 590 301	10 454 915
(Decrease)/increase in cash and cash equivalents for the year		(1 455 255)	838 144
Cash and cash equivalents at the beginning of the year		1 617 360 <sup>°</sup>	777 917
Unrealised forex gains on cash and cash equivalents	_	(2 021)	1 299
Total cash and cash equivalents at the end of the year	12	160 084	1 617 360

<sup>\*</sup> Refer to note 31.1 for details the regarding the restatement of the 2021 balances.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

#### 1. Corporate information

Reporting entity Daimler Truck Southern Africa Limited

Reporting period Financial year ended 31 December 2022

Domicile The Republic of South Africa

Authorised by the board of directors Friday, 28 April 2023

#### 2. Preparation of the consolidated financial statements

These accounting policies, and those included in the notes, represent a summary of the significant accounting policy elections of the group.

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with:

- IFRS, SAICA Financial Reporting Guides and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, International Accounting Standards Board ("IASB") and International Financial Reporting Interpretations Committee ("IFRIC") standards and interpretations;
- the Companies Act;
- the principle of going concern; and
- the historical cost and fair value basis of accounting, where applicable.

#### 2.2 Basis of preparation

These consolidated financial statements have been prepared in accordance with the requirements of International Financial Reporting Standards on a basis consistent with that of the previous year.

These consolidated financial statements can be obtained from the company secretary at the company's registered address. Separate financial statements for the company are also prepared and can be obtained at the company's registered address.

#### 2.3 Functional and presentation currency

The functional currency of Daimler Truck Southern Africa Limited and the presentation currency of the group is South African Rand ("Rand").

#### 2.4 Rounding policy

All amounts in the consolidated financial statements are presented in Rand thousand ("R '000").

The group has a policy of rounding in increments of R 500. Amounts less than R 500 will therefore round to R nil and are presented as a dash.

#### 2.5 Foreign currency translation

#### Procedures followed to translate to presentation currency

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

At the end of the reporting period:

- monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date;
- non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.

Foreign exchange gains or losses are recognised in profit or loss.

#### 3. Summary of significant account policies

These consolidated financial statements have been prepared in accordance with the requirements of IFRS.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

#### 3. Summary of significant account policies (continued)

#### 3.1 Group accounting

#### **Group structure**

Ultimate holding company: Daimler Truck Holding AG

Holding company: Daimler Truck AG

Subsidiaries: Daimler Truck Financial Services Proprietary Limited 100% (2021: 100%)

Sandown Motor Holdings Proprietary Limited 100% (2021: nil%)

#### Consolidation

Subsidiaries are entities controlled by the group. Control is achieved when the group is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The group also considers the following facts and circumstances in assessing whether it has power over an entity:

- · rights arising from contractual arrangements; and
- the group's voting rights and potential voting rights.

The group reassesses whether or not it controls an entity if facts and circumstances indicate changes to the elements of control.

#### Subsidiaries - recognition and measurement

Business combinations are accounted for using the acquisition method. When the group acquires a business, it assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the group's accounting policies as well as the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

Subsidiaries are consolidated from the date of acquisition, which is the date on which the group obtains control of the subsidiary and continue to be consolidated until the date that control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

#### Business combinations under common control

For business combinations, involving entities under common control of the group, the group has accounted for the difference between the book value of the transferred assets, as a result of unbundling, and the fair value of the consideration transferred as an adjustment to equity.

#### Goodwill

Goodwill arises from business combinations and is initially measured at cost. Subsequently, goodwill is measured at cost less any accumulated impairment losses.

Goodwill is tested annually for impairment with any impairment recognised in other operating expenses within profit or loss.

#### Intercompany transactions

All intergroup balances, transactions, income and expenses are eliminated in full in the consolidated financial statements.

#### 3.2 Retained income

Retained earnings comprises of accumulated profits or losses less dividends to equity holders.

#### 3.3 Accounting estimates, judgements and assumptions

In preparing these consolidated financial statements, management has made estimates, judgements and assumptions that affect the reported amounts of assets, liabilities, income and expenses. These estimates, judgements and assumptions are guided by the application of IFRS while also taking into account the knowledge and experience of management.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

#### 3. Summary of significant account policies (continued)

Management believes that the estimates, judgements and assumptions made are appropriate considering the facts and circumstances available. However, the actual results may differ in line with subsequent changes to the underlying facts and circumstances.

Estimates, judgements and assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively. All estimates, judgements and assumptions are consistent with prior year, except where otherwise indicated.

#### 3.3.1 Significant accounting estimates, judgements and assumptions

The following estimates, judgements and assumptions made in applying the accounting policies that have the most significant effect on the amounts recognised in these consolidated financial statements are:

#### Revenue from service plans and extended warranty contracts with customers

Refer to note 4.4.

Contract liabilities are not financial instruments as they are settled by the delivery or receipt of goods or services.

Assumptions that affect the group's estimate for maintenance and service obligations include:

- distribution cost:
- discount rate:
- inflation rate:
- scrapping ratio;
- part sales;
- · labour, parts and repair factors; and
- · profit margin on parts.

#### Assets leased under operating leases

Lease classification

DTFS, in arrangement with DTSA, leases trucks to external customers. The factors that have been taken into consideration in determining the classification as operating leases are:

- · ownership of the underlying trucks is retained by the DTSA during, and in most cases, at the end of the lease term;
- there is no bargain purchase option offered to the customer;
- the lease term is shorter than the majority of the economic life of the asset;
- at the inception of the lease, the present value of the minimum lease payments does not amount to at least substantially all of the fair value of the underlying motor vehicle; and
- the leased assets are not specialised in nature.

Until 30 November 2021 these arrangements were between DTSA and MBFS, thereafter DTFS took over all the contracts with DTSA.

Management has assessed that the significant risks and rewards incidental to ownership of the underlying trucks in these lease arrangements have not transferred to the customer. Additionally, the residual value of the trucks is guaranteed by DTSA.

#### Residual values

The group regularly reviews the factors applied in determining the values of its leased vehicles. In particular, it is necessary to estimate the residual values of the trucks at the end of their leases, which constitutes a substantial part of the expected future cash flows from the trucks.

On a quarterly basis, management updates the residual values to be granted for future lease contracts. These values are based on calculations which use a combination of internal data and externally sourced market data. A Residual Value Steering Committee meets and approves the revised residual values each quarter. This committee has fixed terms of reference and its members comprise a group of persons with suitable qualifications and experience.

The residual values determined serve as a key input into the depreciation charge of the leased vehicles. Once a lease is entered into, the residual value is guaranteed. To account for changes in market conditions the vehicle is depreciated to the lower of its residual value guaranteed or net realisable value as determined by management.

#### Depreciation

Depreciation rates applied to manufactured lease assets are consistent with the lease terms and ranges from approximately 3 months to 5 years.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

#### 3. Summary of significant account policies (continued)

Economic life

The lease term is understood to mean the period between the sale with residual value guarantee and the earliest date on which the residual value guarantee can be redeemed under the terms of the contract, being the non-cancellable period of the lease. If this period is less than 75% of the economic life of the asset, it is assumed that substantially all the risks and rewards incidental to ownership of the asset have remained with the group.

Present value of future minimum lease payments

The total minimum lease payments are considered to be the difference between the group's sales proceeds and the guaranteed residual value; in other words, the present value of the residual value guarantee must be greater than 10% of the original selling price to cause the present value of minimum lease payments to be less than 90% of the fair value.

In this case, it is assumed that substantially all the risks and rewards incidental to ownership of the asset have remained with the group. The determination of present value is based on a market related interest rate for similar leases.

Refer to note 18.

#### Allowance for impairment of loans and advances to customers

The group regularly estimates the risk of default on advances to customers. Many factors are taken into consideration in this context, including historical loss experience, the size and composition of certain portfolios, current economic events and conditions and the estimated fair values and adequacy of collaterals. Changes in economic conditions can lead to changes in our customers' creditworthiness and to changes in used vehicle prices, which would have a direct effect on the market values of the vehicles assigned as collateral. Changes to the estimation and assessment of these factors influence the allowance for credit losses with a resulting impact on the group's profit or loss.

Scoring systems are applied for the assessment of the default risk of retail and small business customers. Corporate customers are evaluated using internal rating instruments. Both evaluation processes use external credit bureau data, if available. The scoring and rating results as well as the availability of security and other risk mitigation instruments, such as advance payments, guarantees and, to a lower extent, residual debt insurances, are essential elements for credit decisions.

Loans and finance lease receivables related to retail or small business customers are grouped into homogeneous pools and collectively assessed for impairment. Impairments are required for example if there are adverse changes in the payment status of the borrowers included in the pool, adverse changes in expected loss frequency and severity, and adverse changes in economic conditions.

Significant loans and leases to corporate customers are tested individually for impairment. An individual loan or lease is considered impaired when there is objective evidence that the group will be unable to collect all amounts due as specified by the contractual terms. Examples of objective evidence that loans or lease receivables may be impaired include the following factors: significant financial difficulty of the borrower, a rising probability that the borrower will become bankrupt, delinquency in their installment payments, and restructured or renegotiated contracts to avoid immediate default.

In determining the amount of the impairment the group considers the following:

- the probability of default which is a measure of the expectation of how likely the customer is to default;
- the exposure at default which is the expected amount outstanding at the point of default; and
- the loss given default which is the expected loss that will be realised at default after taking into account recoveries through collateral and guarantees.

### 3.3.2 Key sources of estimation uncertainty

These judgements and estimates may not individually have a significant effect on the amounts recognised in the consolidated financial statements. However, the input factors considered are in certain instances complimentary in such a way that the estimates and judgements may, at times, result in an additive effect. This effect would thus become significant to amounts recognised across the statement of financial position or profit or loss as a whole. Furthermore the amounts recognised in the consolidated financial statements to which these judgements and estimates relate are considered material to management.

#### Property, plant and equipment

Useful lives

Land is not depreciated as it is deemed to have an indefinite useful life.

The useful life of an asset is the period in which the group expects to utilise the benefits embodied in the assets, and not necessarily the assets' economic life. Useful lives of assets are reviewed annually.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

#### 3. Summary of significant account policies (continued)

The group uses the following indicators to determine useful life:

- expected usage of assets;
- · expected physical wear and tear; and
- technical and commercial obsolescence.

The estimated useful lives assigned to the categories of property, plant and equipment are as follows:

Item Average useful life (years)

Buildings25Plant and equipment4-12Other factory equipment and furniture3-10Assets leased under operating leases3 months - 5 yearsRight-of-use assetsover the term of the lease

#### Residual values

An estimate is made of the amount the group would expect to receive currently for the asset if the asset were already of the age and condition expected at the end of its useful life, which is considered to be its residual value. Residual values are reviewed annually with the exception of assets leased under operating leases as addressed in 3.3.1.

#### Impairment

Management assesses changes in interest rates, currency exchange rates as well as the state of affairs in the motor manufacturing sector as indicators that impairment testing may need to be performed.

#### **Provisions**

Guaranteed residual value provision

The group is exposed to the risk that leased trucks are returned at a value less than the residual value guaranteed to customers under the terms of each respective lease agreement. Accordingly, a provision is raised to the extent that the carrying values of leased trucks are impaired through residual values not being fully recoverable.

Uncertainties that affect the provision amount include:

- · return-rates of leased motor vehicles;
- penetration rates;
- lease duration; and
- market conditions.

Furthermore, the group periodically reviews its exposure to the underwritten portfolio to changes in market conditions since inception of the agreements and ensures satisfactory coverage of the trucks and buses' projected valuations to underwritten values. Where risks are identified the group develops strategies to manage the risk position of the particular assets and further ensures provision is made for such potential loss.

#### Dealer incentive provision

The group pays incentives to each franchised dealer who sells franchised trucks and buses. The incentives are earned by the dealer based on their quarterly performance as well as for other incentive programmes that may be run.

The provision for dealer incentives represents the amount to be paid over for the final quarter of the financial year. Estimates are made of the amount to be paid based on forecasted achievement of the incentive targets.

The incentives are paid to the dealers in cash before the end of the following quarter.

### Warranty provision

The provision is measured on the basis of past warranty expenses. The provision amount represents total warranty credits and costs required to investigate and settle warranty claims. The amount of the provision for warranty arrangements is determined based on the amount expected to be required to settle the warranty claims. Possible recall or buyback campaigns are excluded from this provision, as these are fully reimbursed by DTHAG.

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### **Notes to the Consolidated Financial Statements**

### 3. Summary of significant account policies (continued)

#### **Employee benefits**

Defined benefit schemes

The following actuarial assumptions are applied in determining the present value of the defined benefit obligation as well as the fair value of the plan assets:

		2022	2021
	Discount rates used	40.45.0/	40.07.0/
	Pre-retirement discount rate Post-retirement discount rate	12.45 % 6.40 %	10.87 % 5.26 %
	Inflation rates used		
	General inflation rate	7.11 %	6.67 %
	Salary inflation rate	7.11 %	6.67 %
	Average age of members in-service (in years)	54	53
	Average age of pensioners in-service (in years)	n/a	n/a
	Post-retirement medical aid benefit		
	The following actuarial assumptions are applied in determining the present value of the post-retirement medical aid benefit:		
	Discount rate	12.25 %	11.54 %
	Health care cost inflation	9.08 %	8.54 %
	Real discount rate	2.91 %	2.76 %
	Consumer price inflation	7.08 %	7.04 %
	Mortality		
	Pre-expected retirement age	SA 1985 - 9	
	Post-retirement age	PA(90)	- 2
		2022 R '000	2021 R '000
		17 000	
4.	Revenue and income from financial services		
4.1	Revenue allocation		
	Income from sale and leasing of vehicles and related services	0.000.400	7 005 070
	Vehicles and spare parts Rendering of services	9 629 106 871 897	7 235 673 516 005
	Notice in got services	10 501 003	7 751 678
	Income from financial and other services		
	moonie nom mancial and other services		
	Interest received		
	Instalment sales	508 633	34 244
	Finance leases	313 048	25 663 6 042
	Wholesale finance income	100 211	
	Wholesale finance income	120 311 941 992	
	Wholesale finance income	941 992	65 949
	Wholesale finance income  Items related to impairment of loans and advances to customers Legal loss recoveries		

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

# **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
<b>I</b> .	Revenue and income from financial services (continued)		
	Non-interest revenue		
	Remarketing revenue	546 189	28 764
	Operating lease income	360 667	25 843
	Acceptance and initiation fee	43 747	4 265
		950 603	58 872
	Non-interest expenditure		
	Remarketing cost of sales	(550 068)	(28 764
	Depreciation - operating leases	(202 907)	(20 638
	Legal loss	(17 871)	(1 497
	Dealer commission	(1 413)	(118
		(772 259)	(51 017
2	Disaggregation of revenue from contracts with customers		
	The group disaggregates revenue from customers as follows:		
	Sale of goods		
	Vehicles	7 903 575	5 658 260
	Parts	1 698 966	1 472 591
	Vehicle lease deferred income	-	58 807
	Component exports	26 842	26 583
	FleetBoard telematics hardware	(277)	19 432
	Dandaving of convices	9 629 106	7 235 673
	Rendering of services		
	Financial services	050 000	50.004
	Non-interest revenue	950 603	58 881
	Interest received Legal loss recovery	941 992 49 322	65 949
	Legal loss recovery	1 941 917	124 830
	Other services Maintenance and service contracts	736 050	381 950
	Vehicle testing	38 033	29 034
	FleetBoard telematics: service and tracking fees	31 815	43 205
	Extended warranty	26 763	33 439
	Diagnostic equipment rental	25 285	21 280
	Used vehicles on-the-road, delivery and surplus charges	6 672	1 977
	Dealer training	4 678	5 120
	Recharges and cost recoveries	2 601	
		871 897	516 005

Formerly Daimler Trucks and Buses Southern Africa Proprietary Limited (Registration number 2018/300147/06)
Consolidated Financial Statements for the year ended 31 December 2022

### Notes to the Consolidated Financial Statements

		2022 R '000	2021 R '000
I.	Revenue and income from financial services (continued)		
1.3	Timing of revenue recognition		
	At a point in time		
	Vehicles	7 903 575	5 658 260
	Parts	1 698 966	1 472 591
	Remarketing	546 189	28 764 4 265
	Acceptance and initiation fee Component exports	43 747 26 842	4 265 26 583
	Used vehicles on-the-road, delivery and surplus charges	6 672	1 977
	Recharges and cost recoveries	2 601	1 377
	FleetBoard telematics: hardware	(277)	19 432
		10 228 315	7 211 872
	Over time Interest received	941 992	65 949
	Maintenance and service contracts	736 050	381 950
	Operating lease instalments	360 667	25 852
	Vehicle lease deferred income	-	58 807
	Legal loss recovery	49 322	-
	Vehicle testing	38 033	29 034
	FleetBoard telematics: service and tracking fees	31 815	43 205
	Extended warranty	26 763	33 439
	Diagnostic equipment rental	25 285	21 280
	Dealer training	4 678	5 120
		2 214 605	664 636
	Total revenue from contracts with customers	12 442 920	7 876 508

### 4.4 Income from contracts with customers

#### 4.4.1 Income from sale and leasing of vehicles and other related services

This income comprises revenue and leasehold income generated on the sale (new and used) or lease of vehicles and the sale of related spare parts, as well as vehicle services and other related income.

#### Recognition and measurement

Sale of vehicles, service parts and other related products:

Revenue from the sale of products is recognised when control of the goods are transferred to the customer. Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the entity and costs incurred or to be incurred in respect of the sale can be measured reliably.

DTSA makes use of a number of sales promotion programs dependent on various market conditions during the year as well as the respective product life cycles and product-related factors (such as amounts of discounts offered by competitors, excess industry production capacity, the intensity of market competition and consumer demand for the products). These programs comprise special discounts to dealers and customers, as well as residual value enhancements.

DTSA recognises sales minus an allowance for incentive and sales promotion programs, and a refund liability presented within contract liabilities in the statement of financial position. The allowance and liability are measured at the amount expected to be refunded or credited to dealers and customers, estimated based on the programs' terms, market conditions and historical experience.

Revenue is recognised as performance obligations are met, either over time or at a point in time.

Revenue is measured at the transaction price of the consideration received/receivable which the group is entitled in exchange for transferring promised goods or services to the customer (net of discounts, cash incentives, customer bonuses and rebates granted - which are payable to third parties).

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#### 4. Revenue and income from financial services (continued)

Rendering of services:

Rendering of services is recognised over time, most appropriate to the type of service:

- servicing fees included in the price of products sold are recognised as the proportion of the cost to the total cost of providing the servicing for the product sold, taking into account historical trends in the number of services actually provided on past goods sold;
- time and material contracts are recognised at the contractual rates as labour hours are delivered and direct expenses are incurred;
   and
- the group offers extended, separately priced warranties for certain products. Revenue from these contracts are deferred and recognised over the contract period in proportion to the costs expected to be incurred based on historical information.

Lease of vehicles:

Lease income is recognised on a straight-line basis over the lease term.

Lease income is measured at the fair value of the operating lease instalments received adjusted for the effect of straight-lining and excluding any contingent rentals received. Revenue is generated from lease payments on the basis of the underlying leasing contracts and is significantly impacted by the residual value as determined in note 3.3.1, Assets leased under operating leases.

#### 4.4.2 Income from financial services

Interest received

Interest received consists of interest earned on finance leases, installment sale agreements and wholesale funding provided to customers and dealers of DTSA products.

Interest received is recognised on the time proportion basis, using the effective interest method.

Interest received is measured at the interest rate that exactly discounts the estimated future cash receipts through the expected life of the underlying financial instrument.

Where the financial instrument has been impaired interest income continues to be recognised on the impaired value based on the original effective interest rate.

Non-interest revenue

Revenue generated by the financial services business which is non-interest in nature and includes:

- income from the leasing business;
- sales revenue from the sale of vehicles at the end of lease contract (remarketing revenue); and
- fees and commissions earned from related financial services activities.

Non-interest revenue is recognised on:

- the straight-line basis over the period of the lease;
- vehicles sales as noted above; and
- fees and commissions on a time proportion basis over the contract term.

Non-interest revenue is measured:

- at the effective yield on the net investment outstanding;
- · for vehicles sales as noted above; and
- at the amount of consideration to which the entity expects to be entitled.

Non-interest expenditure

These expenses are related and incremental to the non-interest revenue generated and include, among others:

- · fees paid to dealers;
- depreciation and impairment charges on the operating lease assets;
- · expenses related to fleet management; and
- the residual value of the vehicle at the date of sale.

#### 4.4.3 Other income

Other income is recognised when the right to receive reimbursement has been established.

Other income is measured at the fair value of the consideration received/receivable.

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#### 4. Revenue and income from financial services (continued)

#### 4.4.4 Dealer incentive commission

The group pays motor dealerships trading in relevant group products commissions for engaging in financial services activities through the group's financing business. These commissions are initially capitalised within loans and advances to customers and subsequently expensed to profit or loss on a straight-line basis over the term of the related financial contract. Where contracts are terminated early any remaining balance is immediately expensed to profit or loss.

2022

2021

	<u>-</u>	R '000	R '000
5.	Cost of goods sold		
	Sale of goods	10 004 940	7 169 871

Cost of goods sold includes the following:

- carrying amount of inventories sold;
- costs incurred in relation to the rendering of services included in revenue;
- depreciation on plant, equipment and manufacturing facilities and operating leased assets;
- overheads incurred as part of the production activities;
- · raw materials utilised in production;
- inventories utilised in the manufacture and sale of vehicles, parts and components, and
- write down of inventories to net realisable value and any loss of inventory or reversals of
  previous write-downs or losses in the period the write-down, loss or reversal occurs.

#### 6. Other income

Foreign exchange gains - realised	21 975	10 972
Income from asset retirement	13 541	-
Administration fees	11 431	8 365
Income from cost recoveries	8 124	16 190
Foreign exchange gains/(losses) - unrealised	1 970	(10 537)
Rental income	959	2 274
	58 000	27 264

Other income is recognised when the right to receive the income has been established.

Other income is measured at the fair value of the consideration received or receivable.

#### 7. Operating profit

Operating profit for the year includes:

Staff costs		
Cost of goods sold	299 745	203 479
Operating expenses	244 155	20 842
Selling expenses	10 770	135 266
Total staff costs	554 670	359 587

#### **Employee benefits**

Short-term employee benefits

Short-term employee benefits includes salaries, wages and costs of temporary employees, paid vacation leave, sick leave, bonuses and non-monetary benefits such as medical care. It is recognised as an expense and included in staff costs as services are rendered.

A liability is recognised for the amount expected to be paid as a result of past service provided.

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### Notes to the Consolidated Financial Statements

#### 7. Operating profit (continued)

Long-term service benefits

The group's net obligation in respect of long-term service benefits, other than pension plans, is the amount of future benefits that employees have earned in return for their services in the current and prior periods.

The obligation is calculated using the projected unit credit method, is discounted to its present value and the fair value of any related assets is deducted. The discount rate used is based upon the rate for high quality corporate bonds at the valuation date. Remeasurements are recognised in profit or loss in the period when they arise.

Refer to note 26 for details of staff related provisions.

	2022 R '000	2021 R '000
Depreciation recognised through		
Cost of goods sold	317 416	65 890
Operating expenses	51 776	3 211
Selling expenses	1 318	3 276
Total depreciation	370 510	72 377
Expenses/(income)		
Impairment on trade receivables	302 678	118 819
Royalty expenses	140 442	80 650
Write-down of inventory	55 886	45 037
Defined contribution plan (included in staff costs)	19 628	15 041
Legal fees	4 950	-
Audit fees	3 831	4 322
Consulting and professional fees	1 278	186
Foreign exchange movements - realised	95	1 666
Foreign exchange movements - unrealised	51	3 156

#### 7.1. Reclassification

#### Reclassification between operating expenses and selling expenses

In the current financial year management updated the cost centres, which determines the allocation of the split of expenses between operating expenses and selling expenses, to align with the controlling view. The prior year balances for operating expenses and selling expenses were updated to reflect the change in classification. The reclassification did not have any effect on the operating profit of the company disclosed in the statement of profit or loss and other comprehensive income.

The impact on the 2021 statement of profit or loss and other comprehensive income was:

Statement of profit or loss and other comprehensive income - 2021	Balance as previously disclosed R '000	Impact of reclassification R '000	Balance as currently disclosed R '000
Net income before other income and expenses	655 620	_	655 620
Other income	27 264	-	27 264
Operating expenses	(191 270)	(140 496)	(331 766)
Selling expenses	(217 362)	140 496	(76 866)
Operating profit	274 252	-	274 252

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### Notes to the Consolidated Financial Statements

	2022 R '000	2021 R '000
3. Finance income		
Interest earned on Group companies	37 496	1 416
Bank and other cash	29 175	40 017
Retirement benefit assets	485	24 894
Tax authorities	378	110
Total interest income	67 534	66 437
Finance income consists of interest earned on deposits with group companies, bank deposits and on defined benefit plan assets.		
Interest received is accrued on a time basis, by reference to the principal amount outstanding using the effective interest method.		
The effective interest method is applied, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.		
). Finance costs		
Interest expense on/to		
Banks	617 555	43 220
Group companies Retirement benefit obligations	11 801 7 965	205 28 434
Non-group lease liabilities	1 754	25 452
Bonds	807	
Group lease liabilities	2 996	3 146
Total finance costs	642 878	75 262
Finance costs comprise the interest expense incurred on borrowings from group companies and financial institutions, on defined benefit liabilities, group lease liabilities and non-group lease liabilities.		
Interest expense is accrued on a time basis, by reference to the principal amount outstanding using the effective interest method.		
The effective interest method is applied, which is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability to that liability's net carrying amount.		
0. Taxation		
Major components of the tax expense		
Current		
Charge for the current year	215 910	164 362
Under provision from the previous year	2 449	3 639
	218 359	168 001
Deferred		
Originating and reversing temporary differences	(120 419)	(83 814
Changes in tax rates	16 177 (16 721)	/1 060
Over provision from the previous year	(10 721)	(1 269 (85 083
	97 396	82 918

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### Notes to the Consolidated Financial Statements

		2022 R '000	2021 R '000
10.	Taxation (continued)		
	Reconciliation of the tax rate		
	Applicable tax rate	28.00 %	28.00 %
	Adjusted for:		
	Provisions	1.12 %	2.80 %
	Fines and penalties	0.04 %	- %
	Tax rate change	5.77 %	- %
	Income received in advance	(0.45)%	- %
	Capital gains tax	0.32 %	(0.44)%
	Prior year adjustments - current taxation	0.76 %	1.36 %
	Prior year adjustments - deferred taxation	(5.21)%	(0.48)%
	Effective taxation rate	30.35 %	31.24 %

Taxation receivable of R 80.6 million (2021: R 38.0 million) is recognised at the reporting date based on the group's assessment of taxable income, the taxation payable and the provisional tax payments made towards the tax authorities during the financial year.

In February 2022 the South African finance minister announced that the corporate income tax rate will be reduced from 28% to 27% for years of assessments commencing on or after 1 April 2022.

#### **Taxes**

The taxation expense consists of current taxation and deferred taxation.

#### **Current taxation**

The current taxation charge is calculated as the expected tax payable on the taxable income for the reporting period using the tax rates and tax laws that are enacted or substantively enacted at the reporting date.

Taxation is recorded in profit or loss, unless the underlying transaction was accounted for in other comprehensive income or equity in which case it is recorded in other comprehensive income or equity.

#### Deferred taxation

Deferred taxation is provided for temporary differences at the reporting date between the carrying amounts of assets or liabilities and their respective tax bases. The measurement of deferred taxation reflects the tax consequences that would follow from the expected recovery or settlement of the carrying amount of the group's assets and liabilities.

Deferred taxation is calculated at the tax rates that are expected to apply when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

The group recognises deferred tax assets only when it is probable that, in the foreseeable future, taxable income will be available against which the deferred tax asset can be utilised. The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow part or all of the deferred tax asset to be utilised.

The group offsets deferred tax assets and deferred tax liabilities if it has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxation relates to income taxes levied by the same taxation authority on the same taxable entity.

Deferred taxation is recorded in profit or loss, unless the underlying transaction was accounted for in other comprehensive income or equity in which case it is recorded in other comprehensive income or equity.

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### **Notes to the Consolidated Financial Statements**

#### 11. Business combinations

On 31 December 2022 DTSA acquired 100% of the shares in SMH from MBSA as part of a global Daimler restructure. The net cost on acquisition of the business was as follows:

	2022 R '000
Assets	
Non-current assets Property, plant and equipment Right-of-use assets Goodwill Deferred taxation	22 854 1 963 122 320 14 215
Current assets	161 352
Inventory Trade and other receivables Amounts receivable from group companies Current tax receivable Cash and cash equivalents	358 077 133 011 36 194 1 483 74 930
Total assets	603 695 765 047
Liabilities  Non-current liabilities Interest-bearing borrowings	6 978
Current liabilities Trade payables Amounts payable to group companies Other current liabilities	183 128 313 174 5 738
Total liabilities	509 018
Fair value of net assets acquired	256 029
Net cost of acquisition Purchase price Cash acquired Cash outflow	256 029 (74 930) 181 099

The impact of the acquisition of the results of the group had the SMH acquisition occurred on 1 January 2022 has not been disclosed as it is impractical to do so. This acquisition was due to a carve out of a division of SMH prior to the acquisition by DTSA during 2022 and therefore the financial performance relating to the remaining acquired business could not be reliably determined.

Goodwill arose from truck synergies.

#### 12. Cash and cash equivalents

Cash and cash equivalents comprise coins and bank notes, money at call and short notice and balances with commercial banks. All balances included in cash and cash equivalents have a maturity date of less than three months from the date of acquisition. Money at short notice constitutes amounts withdrawable in 24 hours or less.

These instruments are considered financial assets carried at amortised cost.

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### Notes to the Consolidated Financial Statements

		2022 R '000	2021 R '000
12.	Cash and cash equivalents (continued)		
	Cash and cash equivalents consist of:		
	Held locally Held with Daimler Truck AG*	116 988 43 096	1 468 457 148 903
		160 084	1 617 360
	* Funds held with Daimler Truck AG can be remitted to South Africa upon request. The settlement terms are T+2 (transaction date plus two business days).		
13.	Trade and other receivables		
	Financial instruments Trade receivables, net of allowance for impairment Other receivables	424 402 50 832	385 249 5 451
	Trade receivables at amortised cost	475 234	390 700
	Non-financial instruments VAT Other non-financial assets	203 448 9 329	28 739 4 147
	Total trade and other receivables	688 011	423 586
	Categorisation of trade and other receivables		
	At amortised cost Non-financial instruments	475 234 212 777	390 700 32 886
		688 011	423 586

#### Loss allowance

Trade receivables inherently expose the company to credit risk, being the risk that the company will incur financial loss if customers fail to make payments as they fall due.

In order to mitigate the risk of financial loss from defaults, the company only deals with reputable customers with consistent payment histories. Sufficient collateral or guarantees are also obtained when appropriate. Each customer is analysed individually for creditworthiness before terms and conditions are offered. Statistical credit scoring models are used to analyse customers. These models make use of information submitted by the customers as well as external bureau data (where available). Customer credit limits are in place and are reviewed and approved by credit management committees. The exposure to credit risk and the creditworthiness of customers, is continuously monitored.

There have been no significant changes in the credit risk management policies and processes since the prior reporting period.

A loss allowance is recognised for all trade receivables and is monitored at the end of each reporting period. In addition to the loss allowance, trade receivables are written off when there is no reasonable expectation of recovery, for example, when a debtor has been placed under liquidation. Trade receivables which have been written off are not subject to enforcement activities.

The group measures the loss allowance for trade receivables by applying the simplified approach. In accordance with this approach, the loss allowance on trade receivables is determined as the lifetime expected credit losses on trade receivables. These lifetime expected credit losses are estimated using a provision matrix.

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### Notes to the Consolidated Financial Statements

		2022 R '000	2021 R '000
13.	Trade and other receivables (continued)		
	Movement in allowance for impairment of doubtful receivables		
	The movement in the loss allowance for trade receivables are as follows:		
	Opening balance Additional allowance raised Amounts utilised Through business acquisition	37 271 17 546 (988) 7 461	26 019 11 252 -
	Closing balance	61 290	37 271

The movement in the credit loss allowance indicates a substantial increase, which is largely due to the SMH portfolio acquired as part of the growth strategy of the company.

Credit risk rating - 2022	Gross carrying amount R '000	At risk R '000	Weighted average loss rate	Loss allowance R '000
Minimal risk	332 800	12 399	0.3 %	978
Low risk	47 291	17 993	10.8 %	4 432
Medium risk	27 795	7 808	14.8 %	3 583
High risk	98 022	68 636	61.4 %	52 297
	505 908	106 836		61 290
2021				
Minimal risk	322 690	-	- %	
Low risk	31 767	4 611	8.8 %	2 422
Medium risk	10 302	3 022	7.4 %	662
High risk	57 761	45 417	68.1 %	34 187
	422 520	53 050		37 271

#### Financial assets at amortised cost

Financial instruments recognised in the statement of financial position include cash and cash equivalents, trade and other receivables and amounts receivable from group companies, which comprise short-term receivables from customers and group companies arising from the day to day trading activities

All financial assets are initially measured at fair value including transaction costs, except for those classified fair value through profit or loss in which case the transaction costs are expensed upfront in profit or loss, usually as part of other operating expenses. Any upfront income earned on financial instruments is recognised as deferred income, depending on the underlying nature of the income.

Financial assets are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

#### Financial assets - Business model management

The group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. This information includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether
  management's strategy focuses on earning contractual interest income, maintaining a particular interest rate portfolio, matching the
  duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the
  sale of the assets:
- how the performance of the portfolio is evaluated and reported to the group's management;
- the risk that affects the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reason for such sales and expectations about future sales activity.

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### Notes to the Consolidated Financial Statements

#### 13. Trade and other receivables (continued)

Transfers of financial assets to third parties in transactions that do not qualify for the derecognition are not considered for this purpose, consistent with the group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at fair value through profit or loss.

#### Financial assets - Assessment whether contractual cash flows are solely payments of principal and interest

For the purpose of this assessment, the "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative cost), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal, interest, the group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that is would not meet the condition. In making this assessment, the group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayments and extension features; and
- terms that limit the company's claim to cash flows from specified assets.

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

### Transfers and derecognition

Financial instruments are derecognised when the contractual rights or obligations expire or are extinguished, are discharged or cancelled for example an outright sale or settlement. For financial assets this includes assets transferred that meet the derecognition criteria.

#### Fair value of trade and other receivables

The fair value of trade and other receivables approximates their carrying amounts. This is due to the short-term nature of the instruments.

		2022 R '000	2021 R '000
14.	Inventories		
	Raw materials	63 207	39 902
	Work in progress	525 102	220 272
	Finished goods	3 168 223	1 555 648
	Inventories (write-downs)	<b>3 756 532</b> (170 953)	<b>1 815 822</b> (135 635)
		3 585 579	1 680 187

Inventories are measured at the lower of cost or net realisable value on a first in first out basis. Capitalised manufacturing costs include an allocated portion of production overheads which are directly attributable to the cost of manufacturing such inventory. The allocation is determined based on the normal production capacity.

Obsolete, redundant and slow moving inventories are identified on a regular basis and are written down to their net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

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# **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
15.	Loans and advances to customers		
	Instalment sale receivables	6 357 327	5 139 797
	Finance lease receivables	3 968 422	3 598 062
	Wholesale vehicle financing receivables	2 570 205	1 003 229
	Retail portfolio	32 955	70 868
	Other receivables	579	481 170
	Gross loans and advances to customers	12 929 488	10 293 126
	Impairment losses	(453 915)	(376 287)
		12 475 573	9 916 839

The above loan portfolio has not been pledged as security for any liabilities or contingent liabilities.

#### Maturity profile for instalment sale and finance lease receivables

	2022			2021		
	Gross investment R '000	Unearned finance income R '000	Net advances R '000	Gross investment R '000	Unearned finance income R '000	Net advances R '000
Less than one year	4 104 571	(960 578)	3 143 993	3 483 810	(585 834)	2 897 976
Between one and five years	8 401 314	(1 219 558)	7 181 756	6 537 499	(697 616)	5 839 883
	12 505 885	(2 180 136)	10 325 749	10 021 309	(1 283 450)	8 737 859

### Summary of loss allowance

At 31 December 2022, loans and advances to customers of R 454 million were impaired and provided for.

Classification	Stage 1	Stage 2	Stage 3	
2022	12-month ECL R '000	Lifetime ECL not credit impaired R '000	Lifetime ECL credit impaired R '000	Total R '000
Loan retail Finance leases	53 686 40 356	7 894 9 285	245 330 94 940	306 910 144 581
	94 042	17 179	340 270	451 491
Wholesale vehicle financing - corporate dealers				2 424
			_	453 915
2021	Stage 1	Stage 2	Stage 3	
	12-month ECL R '000	Lifetime ECL not credit impaired R '000	Lifetime ECL credit impaired R '000	Total R '000
Loan retail Finance leases	24 422 17 142	7 905 4 845	156 722 86 486	189 049 108 473
	41 564	12 750	243 208	297 522
Finance leases - expected stage growth Loan retail - expected stage growth Wholesale vehicle financing - expected growth rate				28 914 49 622 229
			_	376 287

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# **Notes to the Consolidated Financial Statements**

### 15. Loans and advances to customers (continued)

Loss allowance per category 2022	Finance lease R '000	Loan retail R '000	Non-specific provision Finance lease R '000	Non-specific provision Loan retail R '000	Wholesale R '000	Total R '000
Corporate financing Corporate dealers Retail small business Retail portfolio financing	128 658 - 15 533 390	274 651 - 29 094 3 165	-	-	2 424 - -	403 309 2 424 44 627 3 555
	144 581	306 910	-	-	2 424	453 915
2021	Finance lease R '000	Loan and retail R '000	Non-specific provision Finance lease R '000	Non-specific provision Loan and retail R '000	Wholesale R '000	Total R '000
Corporate dealers Retail portfolio financing Retail small business Expected stage growth	94 877 128 13 468	157 181 1 747 30 121	- - - 28 914	- - - 49 622	- - - 229	252 058 1 875 43 589 78 765
	108 473	189 049	28 914	49 622	229	376 287
Credit risk rating - 2022		Gross expo	sure Loss allo R '0		rposure C	overage %

Credit risk rating - 2022	Gross exposure Lo	Gross exposure Loss allowance Net		Coverage
	R '000	R '000 R '000		%
Class A: Risk grade 1 & 2 - Good	2 088 843	(25 488)		(1.2)%
Class B: Risk grade 3 & 4 - Fair	10 073 575	(185 392)		(1.8)%
Class C: Risk grade 5 & 6 - Medium	826 954	(54 641)		(6.6)%
Class D: Risk grad 7 & 8 - Risky	231 094	(188 394)		(81.5)%
	13 220 466	(453 915)	12 766 551	(3.4)%

	2022 R '000	2021 R '000
Movement in allowance for impairment losses on loans and advances to customers		
Opening balance	376 287	272.045
Transfer from MBFS Additional allowance raised	- 126 326	372 215 6 694
Amounts written off as uncollectable	(48 698)	(2 622)
Closing balance	453 915	376 287
Ageing of loss allowance for corporate and retail receivables		
Past due 30 - 365 days	453 915	112 220
Past due 365+ days	-	264 067
	453 915	376 287

### Impairment of loans and advances to customers

The adequacy of impairments of advances is assessed through the ongoing review of the quality of credit exposures. For amortised cost advances, impairments are recognised through the use of the allowance account method and an impairment charge in the consolidated statement of profit or loss and other comprehensive income.

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### **Notes to the Consolidated Financial Statements**

### 15. Loans and advances to customers (continued)

#### Specific impairments

Created for non-performing loans where there is objective evidence that an incurred loss event will have an adverse impact on the estimated future cash flows from the advance.

Potential recoveries from guarantees and collateral are incorporated into the calculation of impairment figures.

### Portfolio impairments

Created with reference to performing advances. The impairment provision on the performing portfolio is split into two parts:

- an IBNR provision i.e. the portion of the performing portfolio where an incurred impairment event is inherent in a portfolio of performing advances but has not specifically been identified; and
- the PSI which reflects the decrease in estimated future cash flows for the sub-segment of the performing portfolio where there is
  objective evidence of impairment.

The following table sets out the group policy on the ageing of advances (i.e. when an advance is considered past due or non-performing):

Description	Type of advance	Group policy on past due/impaired				
Past due advances	The past due analysis is only performed for advances with specific expiry or installment repayment dates or dema loans for which payment has been demanded. The analysis is not applicable to overdraft products or products when no specific due date is determined. The level of risk on these types of products is assessed with reference to the counterparty ratings of the exposures and reported as such.					
	The full outstanding amount is	reported as past due even if part of the balance is not yet due.				
	Loans with a specific expiry date (term loans etc.) and consumer loans repayable by regular instalments (personal loans)	Treated as overdue where one full installment is in arrears for one day or more and remains unpaid as at the reporting date. Advances on which partial payments have been made are included in neither past due nor impaired until such time as the sum of the unpaid amounts equal a full installment, at which point it is reflected as past due.				
	Loans payable on demand (bank overdrafts and overnight facilities)	Treated as overdue where a demand for repayment has been served on the borrower but repayment has not been made in accordance with the instruction.				
Non-performing loans	Retail loans	Individually impaired if three or more instalments are due or unpaid or if there evidence before this event that the customer is unlikely to repay the obligation				
	Wholesale advances to motor vehicle dealerships	Analysed on a case-by-case basis taking into account breaches of key loan conditions, excesses and similar risk indicators.				
Renegotiated advances	Past due advances which have been re-negotiated i.e. due to deterioration in the counterparty's financial condition, the group granted a concession where the original terms and conditions of the facility were amended and the counterparty is within the new terms of the advance.	Separately classified as neither past due nor impaired assets and remain classified as such until the terms of the re-negotiated contract expire.				
	Non-performing advances cannot be reclassified as re-negotiated but current unless the arrears balance has been repaid.					
	for similar terms and conditions as the original.	Re-negotiated advances are considered as part of the collective evaluation of impairment where advances are grouped on the basis of similar credit risk characteristics. The adherence to the new terms and conditions is closely monitored.				

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### Notes to the Consolidated Financial Statements

### Loans and advances to customers (continued)

#### Write-offs

When an advance is uncollectable, it is written off against the related allowance account. Such advances are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the "impairment losses" in profit or loss.

Amounts written off as uncollectable of R 48.698 million (2021: R 2.622 million) are subject to a continuing legal debt collection process.

		2022 R '000	2021 R '000
16.	Deferred initial direct costs		
	Opening balance	17 141	-
	Costs capitalised on contract activations	12 349	488
	Disposals on contract terminations	(1 717)	(146)
	Amortisation	(10 255)	(898)
	Acquired portfolio	-	17 697
		17 518	17 141
	Less: Current portion	(7 787)	(5 516)
	Non-current portion	9 731	11 625
	Deferred initial direct costs have been capitalised as a result of the activation of lease contracts as follows  Receivables from financial services Rental and operating assets	16 476 1 042	15 875 1 266
		17 518	17 141
	Initial direct costs include dealer commissions directly incurred in arranging financing transactions. These costs are capitalised and charged to income over the term of the instalment sale or lease contract.		
17.	Amounts receivable from group companies		
	Trade receivables		
	Daimler Truck AG	18 268	6 724
	Mitsubishi Fuso Truck and Bus Corporation	10 126	17 855
	Daimler FleetBoard GmbH Sandown Motor Holdings Proprietary Limited*	4 904	97 835
	Sandown wicker holdings Frophicially clinica	-	ar 033

7 345

9 798

139 557

(5131)

28 167

DAG holds a minority shareholding in the DTHAG group. Therefore, all subsidiaries of the DAG group have been included in this related party disclosure.

### Exposure to credit risk

Warranty recoveries

Mercedes-Benz South Africa Limited\*

Loans receivable inherently expose the company to credit risk, being the risk that the company will incur financial loss if counterparties fail to make payments as they fall due.

Management has assessed and concluded that the provision for ECL allowance is immaterial due to intercompany debt arrangements and suitable collateral (vehicles) provided.

Up until 30 November 2021, DAG was the ultimate holding company of DTSA. DTHAG listed independently on the Frankfurt Stock Exchange in Germany in December 2021, thereby establishing an independent group of companies referred to as the DTHAG group.

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### **Notes to the Consolidated Financial Statements**

#### 17. Amounts receivable from group companies (continued)

Financial assets at amortised cost are initially measured at fair value including transaction costs, except for those classified as fair value through profit or loss, in which case the transaction costs are expensed upfront in profit or loss, usually as part of other operating expenses. Any upfront income earned on financial instruments is recognised as deferred income, depending on the underlying nature of the income.

Subsequently loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

The carrying value of amounts receivables from group companies approximates the fair value. This is due to market related interest rates applied for loans.

### 18. Property, plant and equipment, assets leased under operating leases and right-of-use assets

	2022			2021			
	Cost R '000	Accumulated depreciation R '000	Carrying amount R '000	Cost R '000	Accumulated depreciation R '000	Carrying amount R '000	
Land and buildings	125 506	(2 253)	123 253	12 849	(9 403)	3 446	
Plant and machinery	81 757	(68 101)	13 656	32 573	(21 089)	11 484	
Other equipment, factory and office equipment	93 656	(68 295)	25 361	31 914	(14 350)	17 564	
Motor vehicles	22 575	(7 396)	15 179	900	(15)	885	
Assets under construction	82 138	-	82 138	12 467	-	12 467	
Property, plant and equipment	405 632	(146 045)	259 587	90 703	(44 857)	45 846	
Assets leased under operating leases	1 400 983	(476 560)	924 423	1 426 945	(471 336)	955 609	
Right-of-use assets (land and buildings)	161 918	(84 485)	77 433	129 431	(42 082)	87 349	

Reconciliation of property, plant and equipment, assets leased under operating leases and right-of-use assets - 2022

	Opening balance R '000	Addi- 1 tions R '000	•	Disposal or scrap- ping R '000	Trans- fers R '000	Depre- ciation R '000	Impair- ment loss R '000	Re-mea- sure- ments R '000	Closing balance R '000
Land and buildings	3 446	119 196	4 290	(3 098)	_	(581)	_	_	123 253
Plant and machinery	11 484	3 963	1 358		230	(3 379)	-	-	13 656
Other equipment, factory and office equipment	17 564	8 889	2 732	(715)	92	(3 201)	-	-	25 361
Motor vehicles	885	-	14 474	_	-	(180)	-	-	15 179
Assets under construction	12 467	69 993	-	-	(322)	-	-	-	82 138
Property, plant and equipment	45 846	202 041	22 854	(3 813)	-	(7 341)	-	-	259 587
Assets leased under operating leases	955 609	755 424	-	(452 429)	-	(222 868)	(111 313)	-	924 423
Right-of-use assets (refer to note 18.1)	87 349	26 410	1 963	-	-	(37 226)	-	(1 063)	77 433

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## **Notes to the Consolidated Financial Statements**

18. Property, plant and equipment, assets leased under operating leases and right-of-use assets (continued)

Reconciliation of property, plant and equipment, assets leased under operating leases and right-of-use assets - 2021

	Opening balance R '000	Addi- tions R '000	Through acquisi- tion tran- saction R '000	•	Trans- fers R '000	Depre- ciation R '000	Impair- ment Ioss R '000	Re-mea- sure- ments R '000	Closing balance R '000
Land and buildings	4 020	_		_	_	(574)	_	_	3 446
Plant and machinery	11 430	3 450	_	_	_	(3 396)	_	_	44 40 4
Other equipment, factory and office equipment	12 005	6 514	860	_	709	(2 524)	-	_	17 564
Motor vehicles	-	-	900	-	-	` (15)	-	-	885
Assets under construction	1 349	11 827	-	-	(709)	` -	-	-	12 467
Property, plant and equipment	28 804	21 791	1 760	-	-	(6 509)	-	-	45 846
Assets leased under operating leases	157 407	118 858	875 108	(139 225)	-	(11 670)	(44 869)	-	955 609
Right-of-use assets (refer to note 18.1)	73 925	33 514	-	-	-	(17 181)	-	(2 909)	87 349

Land and buildings comprise Erf 455, Kirkney Extension 11, Pretoria, Gauteng.

	R '000	R '000
Maturity profile of gross investment in operating leases due		
1 year	362 251	268 271
2 - 5 years	673 485	732 206
	1 035 736	1 000 477

### Property, plant and equipment categories and measurement

Categories	Initial measurement	Subsequent measurement	Depreciation method	Impairment
Land	Property, plant and equipment is initially recognised at cost.	Cost less accumulated impairment losses.	Not depreciated.	Assets are tested for impairment, when there is an indication that it may be impaired, by determining the recoverable amount of the assets either individually or at the cash generating unit level. Impairments are included within other operating expenses in profit or loss.
Buildings		Cost less accumulated depreciation and	Depreciation on straight-line method	
Plant and equipment		accumulated impairment losses.	over the estimated useful life to the residual values.	
Other equipment, factory and office equipment				
Assets leased under operating leases				
Assets under construction		Cost less accumulated impairment losses.	Not depreciated.	

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## Notes to the Consolidated Financial Statements

### 18. Property, plant and equipment, assets leased under operating leases and right-of-use assets (continued)

The assets' depreciation method, residual value and useful life are reviewed annually at each reporting date and adjusted if appropriate.

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#### 18.1 Right-of-use assets

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2022	Opening balance R '000	acquisition transaction R '000	Remeasures R '000	Depreciation R '000	Closing balance R '000
Land and buildings Vehicles	55 231 32 118	9 889 18 483	(1 063)	(16 203) (21 022)	47 854 29 579
	87 349	28 372	(1 063)	(37 225)	77 433
2021	Opening balance R '000	Additions R '000	Remeasures R '000	Depreciation R '000	Closing balance R '000
Land and buildings Vehicles	73 925 -	- 33 514	(2 909)	(15 785) (1 396)	55 231 32 118
	73 925	33 514	(2 909)	(17 181)	87 349

IFRS 16 applies a single lessee accounting model, requiring lessees to recognise assets for the right-to-use as well as leasing liabilities for the outstanding lease payments.

According to IFRS 16, a lessee may elect, for leases with a lease term of 12 months or less (short-term leases) and for leases for which the underlying asset is of low value, not to recognise a right-of-use asset and a lease liability. The group applies both recognition exemptions. The lease payments associated with those leases are recognised as an expense on either a straight-line basis over the lease term or another systematic basis. For the group short-term leases and leases for low value assets are insignificant.

Right-of-use assets are measured at cost less any accumulated depreciation and if necessary any accumulated impairment losses. The cost of a right-of-use asset comprises the present value of the outstanding lease payments, any lease payments made at or before the commencement date less any lease incentives received, any initial direct costs and an estimate of costs to be incurred in dismantling or removing the underlying asset. In this context, the group also applies the practical expedient that the payments for non-lease components are generally recognised as lease payments. If the lease transfers ownership of the underlying asset to the lessee at the end of the lease term or if the cost of the right-of-use asset reflects that the lessee will exercise a purchase option, the right-of-use asset is depreciated to the end of the lease term.

Depreciation of the right-of-use assets is recognised within functional costs.

DTSA leased land and buildings from MBSA and Koppieview Properties Proprietary Limited, including space for its head office, plant and TruckStore premises. For the head office space the leases concluded on 31 May 2022 and the TruckStore premises was acquired from Koppieview Properties Proprietary Limited in 2022.

#### Operating leases (DTFS as lessor)

Operating leases concluded by DTFS where DTSA, as the manufacturer of the vehicles, guarantees the residual value of the underlying vehicle, are classified as manufacturing leases and disclosed as assets leased under operating leases. The determination of the carrying value of these assets and any related impairment charge is based on assessment of the recoverable value of the portfolio of leases held by DTFS as a whole and applied to the category of assets leased under operating leases. Impairments recognised reflect the adjustment of the carrying value to the recoverable amount, represented by the residual value of the underlying vehicle subject to the operating lease agreement.

Assets held under operating leases are depreciated over their contract term to the lower of their residual value or net realisable value.

### Manufacturing leases

Operating leases concluded by DTFS where DTSA, as the manufacturer of the vehicles, guarantees the residual value of the underlying vehicle, are classified as manufacturing leases.

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### Notes to the Consolidated Financial Statements

#### 19. Intangible assets and goodwill

		2022		2021				
	Cost R '000	Accumulated amortisation R '000	Carrying amount R '000	Cost R '000	Accumulated amortisation R '000	Carrying amount R '000		
Software	44 978	(5 115)	39 863	28 372	(266)	28 106		
Goodwill	122 320		122 320	-	` -	-		
Total	167 298	(5 115)	162 183	28 372	(266)	28 106		

### Reconciliation of intangible assets and goodwill - 2022

	Opening balance R '000	Additions R '000	Amortisation R '000	Closing balance R '000
Software	28 106	16 606	(4 849)	39 863
Goodwill	-	122 320	· -	122 320
	28 106	138 926	(4 849)	162 183

The addition to goodwill relates to the acquisition of SMH, refer note 11.

### Reconciliation of intangible assets and goodwill - 2021

Opening balance R '000	Additions R '000	Amortisation R '000	Closing balance R '000
	28 372	(266)	28 106

Intangible assets and goodwill are measured at cost less any accumulated amortisation and any impairment losses.

Goodwill is not subject to amortisation and the impairment is reviewed and assessed annually at the reporting date. Goodwill was acquired on 31 December 2022, therefore management assessed that no impairment is required.

### Computer software

Purchased software and the direct costs associated with the customisation and installation thereof are capitalised. These costs are amortised on a straight-line basis over their estimated useful lives of 10 years from the date they are available for use. Amortisation is based on the cost of the asset less its residual value. The amortisation methods, residual values and estimated remaining useful lives are reviewed at least annually.

		Note	2022 R '000	2021 R '000
20.	Retirement benefit plan assets and obligations			
	Net retirement defined benefit plan asset Post-retirement medical aid benefit obligation	20.1 20.2	- (84 000)	3 929 (67 996)

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### Notes to the Consolidated Financial Statements

		R '000	R '000
20.	Retirement benefit plan assets and obligations (continued)		
20.1	Net retirement defined benefit plan asset		
	Present value of obligation Fair value of plan assets	(72 533) 72 533	(45 936) 51 714
	Net defined benefit asset Less: impact of application of asset ceiling*	- -	<b>5 778</b> (1 849)
	Net defined benefit asset after application of asset ceiling	-	3 929

2022

The policy of the group is to provide retirement benefits for its employees. All employees were either members of the Mercedes-Benz Pension Fund or the Mercedes-Benz Retirement Fund, which are defined benefit schemes, or of the Mercedes-Benz Provident Fund which is a defined contribution scheme. These schemes are governed by the Pension Funds Act.

The group ceased to be a participating employer to the Mercedes-Benz South Africa Pension Fund on 1 December 2021. Group employees joined the FundsAtWork Umbrella Pension Fund and did not accrue further defined benefit liabilities after 1 December 2021. Members' benefits will be transferred from the Mercedes-Benz South Africa Pension Fund to the FundsAtWork Umbrella Pension Fund once the Section 14 process has been finalised.

The post-retirement obligation and the annual cost of those benefits, were determined by independent actuaries.

The overall expected rate of return on assets is determined based on the market expectations prevailing on that date, applicable to the period over which the obligation is to be settled.

The policy for determining the contribution to be paid by the entities is based on an actuarial calculation as per the legal requirements.

The actuarial reserve recognised comprises actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling.

<sup>\*</sup> The asset ceiling is taken to be equal to the employer surplus account value as measured at the last statutory valuation date, increased with fund returns for the applicable period.

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## **Notes to the Consolidated Financial Statements**

### 20. Retirement benefit plan assets and obligations (continued)

### Reconciliation of movement in defined benefit schemes

The following table reconciles the movement for the plan assets and the present value of the obligation and its components:

	Movement in p	Movement in plan assets		sent value of on
	2022 R '000	2021 R '000	2022 R '000	2021 R '000
Opening balance	51 714	215 677	45 936	196 027
Included in profit or loss Current service cost	_	_	1 984	2 291
Interest	485	24 894	676	20 508
Included in OCI	485	24 894	2 660	22 799
Actuarial losses	(898)		24 250	1 971
Financial assumptions Remeasurements	18 315	(16 003)		1971
Other	17 417	(16 003)	24 250	1 971
Benefits paid	-	(17 888)	-	(17 888)
Contributions received Employee contributions	791 2 189	2 007 734	- 877	734
Employee transfers between participating employees	(63)	(157 707)		(157 707)
	2 917	(172 854)	(313)	(174 861)
Closing balance	72 533	51 714	72 533	45 936
		-	2022	2021

	2022 R '000	2021 R '000
Impact on future cash flows		
The expected contributions to the plan for the next annual reporting period (2023) are:		
Employer contribution	-	1 855
Employee contribution	2 103	702
Fair value of plan assets comprises		
Bonds	58 825	40 141
Equities	12 127	7 313
Property	184	1 514
Derivatives net of cash	(8)	-
Cash and cash equivalents	1 405	2 746
	72 533	51 714

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## **Notes to the Consolidated Financial Statements**

### 20. Retirement benefit plan assets and obligations (continued)

### Sensitivity analysis

Reasonable possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the obligation by the percentages shown below:

	Change applied	Resulting change benefit obli	
		%	R '000
	0.25 %	(3.70)%	(1 688)
	(0.25)%	3.90 %	1 787
•	0.10 %	1.50 %	683
	(0.10)%	(1.50)%	(671)
	+1 year	(1.50)%	(703)
	-1 year	1.50 %	682

Refer to note 3.3.2 for the actuarial assumptions applied in determining the present value of the fair value of planned assets.

	2022 R '000	2021 R '000
20.2 Continuation of the post-retirement medical aid benefit obligation		
Present value of portfolio obligation	84 000	67 996

#### **Portfolio**

The group has funded its obligations to provide certain continued post-retirement medical aid benefits to its pensioners via the group's medical aid fund. The entitlement of these benefits is dependent upon the employee remaining in service until retirement age, completing a minimum service period and is subject to periodic review. The group funds the estimated liability over the working life of the eligible employees.

The post-retirement medical aid obligation and the annual cost of those benefits were determined by the independent actuaries of the fund. The assumptions used are consistent with those adopted by the actuaries in determining pension costs and in addition, include long-term estimates of the increase in medical costs and appropriate discount rates. The level of claims is based on the group's experiences.

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## **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
20.	Retirement benefit plan assets and obligations (continued)		
	Reconciliation of movement in present value of post retirement medical aid obligation		
	The following table shows a reconciliation from the opening balance to the closing balance for the obligation and its components:		
	Opening balance	67 996	57 231
	Included in profit or loss Current service cost Interest cost	1 805 7 289	2 064 7 212
		9 094	9 276
	Included in OCI Subsidy policy Economic assumptions Experience adjustments	9 314 (784) (5 820)	1 852 (2 925) 1 683
		2 710	610
	Other Benefits paid	(3 068)	(2 370)

### Sensitivity analysis

Acquired liability

Closing balance

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the obligation by the percentages shown below:

7 268

84 000

3 249

67 996

2022	Change applied to assumption	Resulting change in past Resulting change in service contractual liability cost and interes				
		%	R '000	%	R '000	
Health care cost inflation	1.00 %	13.86 %	10 176	15.10 %	1 627	
	(1.00)%	(11.49)%	(8 436)	(12.42)%	(1 338)	
Mortality	1.00 %	(10.90)%	(8 002)	(11.57)%	(1 246)	
	(1.00)%	13.15 %	9 654	14.04 %	1 512	
Resignation	1.00 %	(3.08)%	(2 261)	(3.92)%	(423)	
	(1.00)%	3.47 %	2 550	4.44 %	478	

2021	Change applied to assumption	Resulting change in past Resulting chang service contractual liability cost and inte			•	
		%	R '000	%	R '000	
Health care cost inflation	1.00 %	13.52 %	7 873	14.91 %	1 202	
	(1.00)%	(11.19)%	(6 498)	(12.22)%	(6 515)	
Mortality	1.00 %	(10.58)%	(6 507)	(11.28)%	(907)	
	(1.00)%	12.72 %	7 407	13.70 %	1 104	
Resignation	1.00 %	(2.94)%	(1 732)	(3.81)%	(308)	
	(1.00)%	3.31 %	1 931	4.32 %	350	

Refer to note 3.3.2 for the actuarial assumptions applied in determining the present value of the defined benefit obligation.

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## Notes to the Consolidated Financial Statements

		2022 R '000	2021 R '000
20.	Retirement benefit plan assets and obligations (continued)		
	Impact on future cash flows		
	The expected benefit payments for the next annual reporting period are:  Benefit payments	3 024	3 331

#### 20.3 Post-employment benefits

#### **Defined contribution plans**

The defined contribution plan refers to the Mercedes-Benz Provident Fund. Obligations for contributions to defined contribution pension plans are recognised as an expense in staff costs in profit or loss as incurred in the periods during which services are rendered by employees.

#### Defined benefit plans

The defined benefit plans refer to the Mercedes-Benz Pension Fund, the Mercedes-Benz Retirement Fund and the Post Employment Medical Aid Benefit Fund Portfolio.

#### Defined benefit obligation

The liabilities and assets of these funds are reflected as a net asset or liability in the statement of financial position i.e. the present value of the defined benefit obligation at the reporting date less the fair value of plan assets. Where the value is a net asset, the amount recognised is limited to the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The present value of the defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The discount rate used is the rate of high quality corporate bonds that are denominated in the currency in which the benefits will be paid and have terms to maturity approximating the terms of the related pension liability.

#### Plan assets

The plan assets are carried at fair value. Where the plan assets include qualifying insurance policies that exactly match the amount and timing of some or all of the benefits under the plan, the fair value is deemed to be the present value of the related obligation. If the qualifying insurance policy has a limit of indemnity the fair value of the insurance policy is limited to that amount.

#### Profit or loss

Included as part of staff costs:

- current and past service costs calculated using the projected unit credit method;
- gains or losses on curtailments and settlements that took place in the current period; and
- realised actuarial gains or losses on long term employee benefits.

Finance income and expenses are calculated by applying the discount rate at the beginning of the period to the net asset or liability.

### Other comprehensive income

Actuarial gains or losses excluding interest on long term employee benefits are recognised in OCI. All other re-measurements in respect of the obligation and plan assets are included in OCI and never reclassified to profit or loss.

#### Actuarial reserve

The actuarial reserve in respect of the obligation and plan assets represents the effect of the changes in the actuarial assumptions and incorporates the differences between the actual experience and the assumed experience. The re-measurements in respect of the obligation and plan assets are included in other comprehensive income and never reclassified to profit or loss.

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# **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
21.	Deferred tax		
	Reconciliation of movement in net deferred tax asset		
	At beginning of year	452 924	364 155
	Equity movement (bargain purchase price) Current period charge through profit or loss	2 340 120 419	- 83 814
	Current period charge through OCI	120 419	03 014
	Retirement benefit asset and liabilities	3 291	3 686
	Prior period charge through profit or loss	16 721	1 269
	Tax rate change	(16 177)	400 500
	Acquired portfolio Impairment of acquired portfolio	(115 102) 63 809	126 522 (126 522
	·		`
	Closing balance	528 225	452 924
	Deferred tax asset		
	Deferred revenue	421 404	348 633
	Provisions  Retirement honefit accets	113 533 20 883	78 224 21 082
	Retirement benefit assets Allowance for impairment on trade receivables	19 339	6 262
	Finance leases	10 126	4 773
	Income received in advance	7 191	-
	Post retirement	2 814	-
	Net lease liability	1 871 580	1 353
	Operating lease portfolio Vehicles and equipment	269	- 145
	Right-of-use assets	208	-
		598 218	460 472
	Deferred tax liability		
		(59 536)	
	Finance lease portfolio Operating lease portfolio	(5 844)	-
	Vehicles and equipment	(2 867)	-
	Capital allowances	(1 732)	(3 449)
	Prepayments	(14)	- (0.005
	Retirement benefit obligation Post retirement benefits - OCI	-	(3 065) (1 003)
	Accruals and provisions	-	(31)
		(69 993)	(7 548)
	Total net deferred tax asset	528 225	452 924
22.	Trade and other payables		
	Financial instruments	004 400	400.000
	Trade payables Other payables	381 128 113 355	102 082
	Accruals	193 774	165 669
	, 100 4410	688 257	267 751
	Non-financial instruments		
	VAT	18 484	3 966
	Employee related liabilities	48 494	23 013
	Other non-financial payables	712	712
		755 947	295 442

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### Notes to the Consolidated Financial Statements

#### 22. Trade and other payables (continued)

#### Liabilities at amortised cost

Financial instruments recognised in the consolidated statement of financial position include trade and other payables to third parties, amounts payables to group companies, bank overdrafts and interest-bearing borrowings (refer to note 28):

- the group classifies a financial instrument that it issues as a financial liability or an equity instrument in accordance with the substance of the contractual agreement. Instruments which have been written down and conversion features are classified based on the nature of the instrument and the definitions of debt and equity;
- compound instruments are those financial instruments that have components of both financial liabilities and equity such as preference shares. At initial recognition the instrument and the related transaction costs are split into their separate components in terms of the definitions and criteria of IAS 32 and are subsequently accounted for as a financial liability or equity; and
- funding liabilities, bank overdrafts as well as trade and other payables are generally measured at amortised cost but may be
  measured at fair value through profit or loss if they are managed on a fair value basis or the fair value designation reduces or
  eliminates an accounting mismatch.

All financial liabilities are initially measured at fair value including transaction costs, except for those classified as fair value through profit or loss, in which case the transaction costs are expensed upfront in profit or loss, usually as part of other operating expenses. Any upfront income earned on financial instruments is recognised as deferred income, depending on the underlying nature of the income.

Financial liabilities are subsequently measured at amortised cost using the effective interest method.

#### Transfers and derecognition

Financial instruments are derecognised when the contractual rights or obligations expire or are extinguished, are discharged or cancelled for example an outright sale or settlement.

For financial liabilities this includes substantial modification to the terms and conditions of an existing financial liability. A substantial modification to the terms occurs where the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability. Non-derivative financial liabilities including trade and other payables and interest-bearing borrowings are subsequently measured at amortised cost.

		2022 R '000	2021 R '000
23.	Amounts payable to group companies		
	Daimler Truck AG	625 537	526 670
	Mitsubishi Fuso Truck and Bus Corporation	194 711	144 048
	Mercedes-Benz do Brazil Ltda.	27 765	18 386
	Daimler Trucks North America	9 068	14 260
	Daimler Truck Financial Services GmbH	1 700	1 087
	Daimler India Commercial Vehicles	1 179	623
	EvoBus GmbH	43	42
	Mercedes-Benz South Africa Limited*	<u>-</u>	12 859
	Mercedes-Benz Group Services Philippines*	-	289
		860 003	718 264

Up until 30 November 2021, Daimler AG was the ultimate holding company of DTSA. DTHAG listed independently on the Frankfurt Stock Exchange in Germany in December 2021, thereby establishing an independent group of companies referred to as the DTHAG group.

DAG holds a minority shareholding in the DTHAG group. Therefore, all subsidiaries of the DAG group have been included in this related party disclosure.

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## **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
24.	Lease liabilities		
	Maturity analysis - contractual undiscounted cash flows		
	Less than one year	42 481 47 517	35 886
	One to five years		63 673
	Total undiscounted lease liabilities at year-end	89 998	99 559
	Lease liabilities included in the statement of financial position		
	Non-current	78 707	59 995
	Current	6 423	32 187
		85 130	92 182
	At the end of the reporting period lease liabilities of:		
	<ul> <li>R 7.9 million (2021: R 55.9 million) are due to MBSA for the leasing of plant premises;</li> </ul>		
	• In 2021 R 2.9 million is due to Koppieview Properties for the leasing of the head office and		
	TruckStore premises. The group vacated the premises of the head offices by the end of April 2022 and will purchase the building leased for TruckStore. The leases are therefore		
	short-term in nature;		
	R 30.2 million (2021: R 32.1 million) is due to AVIS for long term company car rentals.		
	<ul> <li>R 7.8 million is due to Bondev Properties for long term leasing of the call centre.</li> </ul>		
	Other disclosure		
	Profit or loss: Interest on lease liability	4 750	3 403
	Total cash outflow related to leases	39 351	18 946
	Leases		
	The group, as lessee, applied the practical expedients relating to short-term and low value leases at the date of initial application.		
	The interest due on the lease liability is a component of interest expense. The lease expenses of short-term and low-value asset leases, classified as operating leases, have been fully recognised within functional costs.		
25.	Deferred income		
	Municipality bus tender	-	54 078
	FleetBoard Product testing	234	859 527
	1 Todact todaing	234	55 464
	Non-current liabilities	-	41 008
	Current liabilities	234	14 456
		234	55 464

### Assets leased under operating leases

The deferred income represents that portion of revenue, from the sale of a vehicle less the residual value guarantee, that has been reversed as a result of the sale being a related party sale and converted subsequently to an operating lease with a third party customer. The deferred income is recognised on a straight-line basis to profit or loss over the term of the operating lease contract.

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## Notes to the Consolidated Financial Statements

#### 25. Deferred income (continued)

#### Municipality bus tender

A tender contract was entered into with the George Municipality in June 2014 for the provision of vehicles, maintenance and training services. The municipality is regularly billed upfront for services to be provided at a later stage. Such income is deferred until the service is provided. Services include maintenance and management of the buses performed on behalf of DTSA by a franchised dealer.

During the current year the George Municipality terminated the contract and R 54 million was released to revenue.

#### FleetBoard

Relates to a customer upfront payment for FleetBoard telematics services over 48 months.

#### **Product testing**

Relates to a customer upfront payment for product testing and endurance testing of pre-production parts, engines and trucks.

#### 26. Provisions

#### Reconciliation of provisions - 2022

	Opening balance R '000	Additional provisions R '000	Amounts utilised R '000	Amounts reversed R '000	Due to business acquisition R '000	Closing balance R '000
Staff related	69 140	55 051	(40 343)	(422)	-	83 426
Onerous service and maintenance contracts	20 982	5 640	(13 694)	-	-	12 928
Warranty claims	11 764	4 080	(9 529)	-	-	6 315
Environmental rehabilitation	-	-	-	-	4 237	4 237
Residual value	4 261	6 669	-	(8 363)	-	2 567
Legal proceedings	155	-	-	(155)	-	-
	106 302	71 440	(63 566)	(8 940)	4 237	109 473
Reconciliation of provisions - 2021						
Staff related	37 173	51 497	(19 301)	(229)	-	69 140
Warranty claims	8 461	9 626	(6 294)	(29)	-	11 764
Residual value	4 959	2 010	·	(2 708)	-	4 261
Onerous service and maintenance contracts	10 551	14 852	(4 421)	-	-	20 982
Legal proceedings	155	-	-	-	-	155
	61 299	77 985	(30 016)	(2 966)	-	106 302

### Onerous service and maintenance contracts

Where the group has a contract that is onerous, the present obligation under the contract is recognised and measured as a provision. A service and maintenance contract is classified as onerous where the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

### Staff related

The group raises provision for employee performance and anniversary bonuses, as well as leave and severance pay.

### Residual value

Management assumes that vehicle products classified as operating leases will be returned to DTSA at the end of the lease term. Similarly, there may be returns of vehicles products classified as finance leases.

Provision is raised for those operating and finance leases (assessed as probable to be returned) for any difference where the calculated net realisable value of those vehicles is less than the residual value guarantee given.

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## **Notes to the Consolidated Financial Statements**

### 26. Provisions (continued)

#### Assurance warranty claims

Daimler vehicle products are sold with the standard OEM warranty in place. The customer has access to the full benefit of the OEM warranty coverage from purchase date. The coverage ranges from 12-36 months depending on the vehicle product.

For DTSA there is a potential cost for old or slow-moving stock that has not yet or only recently been retailed. This arises as the OEM warranty automatically comes into effect after a specified period after production of the vehicle. This specified period ranges from 12-18 months depending on the vehicle product. For every month where a vehicle is not retailed after this specified period DTSA will cover that lost OEM warranty at its own cost. This ensures that the customer is never negatively impacted when purchasing the vehicle.

A provision is raised for this exposure that cannot be recovered by DTSA from the OEM and is measured on the basis of past warranty expense experience associated with the products, and is applied in the assessment of the future expected costs of vehicles under warranty.

2022

2024

### Legal proceedings

Part of the transfer from MBSA relates to a pending VAT case within the TruckStore Division.

		R '000	R '000
27.	Contract liabilities		
	Maintenance, service and extended warranty contracts	740 877	751 287
	Rebates and discounts	513 579	273 834
	FleetBoard	198 483	113 742
	Residual value enhancements	13 116	20 260
	Prepayments received for clients' vehicles not yet delivered	-	3 828
		1 466 055	1 162 951

#### Reconciliation of contract liabilities

2022	Maintenance, service and extended warranty contracts R '000	FleetBoard R '000	Rebates and discounts e R '000	Residual value enhancements F R '000	Prepayments R '000	Total R '000
Opening balance Additions Utilisation Transfers	751 287 631 238 (641 648)	113 742 113 713 (28 972)	273 834 513 579 (273 834)	20 260 - (6 791) (353)	3 828 - (3 828) -	1 162 951 1 258 530 (955 073) (353)
	740 877	198 483	513 579	13 116	-	1 466 055
2021						
Opening balance Additions Utilisation Transfers	611 469 811 120 (671 302)	125 105 (11 363)	260 838 273 834 (260 838)	23 250 2 614 (5 407) (197)	5 747 3 828 (5 747)	901 304 1 216 501 (954 657) (197)
	751 287	113 742	273 834	20 260	3 828	1 162 951

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### Notes to the Consolidated Financial Statements

### 27. Contract liabilities (continued)

Split between current and non-current 2022	Maintenance, service and extended warranty contracts R '000	FleetBoard R '000	Rebates and discounts R '000	Residual value enhancements R '000	Prepayments R '000	Total R '000
Non-current Current	498 943 241 934 <b>740 877</b>	155 525 42 958 <b>198 483</b>	513 579		- - -	660 586 805 469 <b>1 466 055</b>
2021						
Non-current Current	381 956 369 331 <b>751 287</b>	79 347 34 395 <b>113 742</b>		12 499	3 828 3 828	469 064 693 887 1 162 951

Due to the cluster application, vehicle type and services, it is not possible to split into time banks.

#### Change in estimate related to maintenance, service and extended warranty contracts

During 2022 the group modified the methodology used to calculate the contract liabilities related to maintenance, service and extended warranty contracts and also updated the assumptions applied in these calculations with the latest available information.

In prior years profitability calculations were performed manually on an annual basis, using the information provided by the previous contract management system: Scarf. This calculation analysed the profitability of each contract over the remaining term and identified the expected profit margin to be recognised in each remaining year of the contract as well as the profit to be recognised in the current year.

In the current year a new globally developed system, Nemesis, was introduced which uses similar base assumptions and estimates as the previous Scarf system, such as future billings and cost curves, however these assumptions and estimates were updated with the latest available information and experience resulting in differing future expected costs.

In addition the Nemesis system applies a new methodology of percentage of completion which calculates a percentage of completion of the contract based on actual costs incurred in relation to expected total contract costs. This calculated percentage of completion is then applied to the expected total contract revenue and the revenue is then recognized accordingly.

This results in a change in accounting estimate due to the updated assumptions and new methodology. The impact in the current year is:

	2022 R '000	2021 R '000
Maintenance, service and extended warranty contracts change in estimate		
Balance before change in estimate	905 160	-
Release to revenue in statement of profit or loss and other comprehensive income	(164 284)	-
	740 876	

The release to the statement of profit or loss and other comprehensive income in the current year has no additional tax implications and is treated as a normal income effect.

The effect on future periods has not been disclosed as it is impracticable to estimate such future period effects.

The revenue from maintenance and service contracts is initially recognised as a contract liability and subsequently released into revenue upon the performance of a maintenance and service obligation; similarly, the revenue from extended warranties is initially recognised as a contract liability and subsequently released into revenue upon the performance of the warranty obligation.

Each maintenance and service contract is a separate contract with the customer and not a component of the sales price of the vehicle. The obligations are fulfilled within the lesser of the contract term – which may range between one to seven years – or the agreed mileage as determined per the contract agreement.

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### Notes to the Consolidated Financial Statements

#### 27. Contract liabilities (continued)

Extended warranty is a distinct performance obligation. Depending on the vehicle, it is sold either as a separate product offering or together with the vehicle. The obligation is fulfilled within the lesser of 650 000 kilometres or five years in the great majority of contracts.

Contract liabilities are not financial instruments as they are settled by the delivery or receipt of goods and services.

	2022 R '000	2021 R '000
28. Interest-bearing borrowings		
Held at amortised cost		40.000.000
Bank loans	2 000 000 7 496 430	10 000 000
Bonds issued under DMTN Programme Bank overnight and short-term facilities	7 496 430 3 129 000	-
bank overnight and short-term facilities	3 129 000	
	12 625 430	10 000 000
Details of movement		
Opening balance	10 000 000	-
Bank loans obtained	-	10 000 000
Bank loans repaid	(8 000 000)	-
Bonds issued	7 500 000	-
Transaction costs capitalised	(4 377)	-
Transaction costs released to effective interest expense	807	-
Bank overnight facilities obtained	3 129 000	-
	12 625 430	10 000 000

### Interest-bearing borrowings are classified as financial liabilities carried at amortised cost

The group classifies a financial instrument that it issues as a financial liability or an equity instrument in accordance with the substance of the contractual agreement. Instruments which have been written down and conversion features are classified based on the nature of the instrument and the definitions of debt and equity; compound instruments are those financial instruments that have components of both financial liabilities and equity such as preference shares. At initial recognition the instrument and the related transaction costs are split into their separate components in terms of the definitions and criteria of IAS 32 and are subsequently accounted for as a financial liability or equity.

Funding liabilities are generally measured at amortised cost but may be measured at fair value through profit or loss if they are managed on a fair value basis or the fair value designation reduces or eliminates an accounting mismatch.

Bonds are measured initially at fair value less transaction costs directly attributable to the issuance. Subsequently, bonds are held at amortised cost using the effective interest method.

For the presentation of the fair value of the borrowings, refer to note 38.

### Bank loans

DTSA obtained bank loans from various financial institutions for the funding requirements of the group entities. The final settlement date of the bank loans is 30 November 2023. The bank loans bear interest at market related rates of interest, which is the aggregate of the applicable margin and JIBAR.

Interest on each loan is payable quarterly in arrears with capital repayable as a bullet payment at the end of the term of the loan.

All loans are jointly guaranteed by DTHAG and DTAG.

DTSA may, at any time upon prior written notice of at least 5 days to the banks, repay the outstanding loans in whole or in part.

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### Notes to the Consolidated Financial Statements

#### 28. Interest-bearing borrowings (continued)

The following table lists the bank loans issued:

2022	Extension available	Amount owing R '000	Initiation date	Settlement date	Reference rate	Applicable margin
Bank 2	n/a	1 000 000	30/11/2021	28/02/2023	3M JIBAR (7.2%)	115 bps
Bank 4	Yes (1x 6 months)	1 000 000	30/11/2021	30/11/2023	3M JIBAR (7.2%)	113 bps
Total bank loans		2 000 000				
2021						
Bank 1	Yes (2x 6 months)	1 500 000	30/11/2021	30/11/2023	3M JIBAR (3.867%)	95 bps
Bank 2	Yes (2x 6 months)	1 500 000	30/11/2021	30/11/2023	3M JIBAR (3.867%)	115 bps
Bank 3	Yes (2x 6 months)	4 000 000	30/11/2021	30/11/2023	3M JIBAR (3.867%)	103 bps
Bank 4	Yes (2x 6 months)	3 000 000	30/11/2021	30/11/2023	3M JIBAR (3.867%)	97 bps
Total bank loans		10 000 000				

#### **Bonds**

During the current financial year, DTSA established its DMTN Programme. Under this program, the company has issued bonds, which are listed on the JSE. Bonds are issued periodically as funding requirements arise. A total of R 7.5 billion was issued, the majority of which, along with available cash, was used to reduce the bank loans to R 2 billion.

The current bond terms range between 1 to 3.5 years. The issuances are all floating rate notes and are issued at market related rates of interest, referenced off the 3-month JIBAR. The rate of interest on each bond is the percentage rate per annum, which is the aggregate of the applicable margin and JIBAR.

The bonds issued under this programme have been unconditionally and irrevocably guaranteed by DTHAG and DTAG.

Bonds are measured initially at fair value less transaction costs directly attributable to the issuance. Subsequently, bonds are held at amortised cost using the effective interest method.

The following table lists the bonds issued:

2022	Listed	Issue amount R '000	Issue date	Settlement date	Reference rate 3M JIBAR	Applicable margin	All-in rate
DTF001	Yes	410 000	28/06/2022	28/06/2023	7.258%	92 bps	8.178%
DTF002 DTF003 DTF004	Yes Yes Yes	1 090 000 708 000 792 000	28/06/2022 14/09/2022 14/09/2022	28/06/2025 14/09/2023 14/09/2025	7.258% 7.258% 7.258%	109 bps 93 bps 109 bps	8.348% 8.188% 8.348%
DTP004 DTP01U DTP02U	No No	1 000 000 1 000 000	12/08/2022 12/08/2022 18/11/2022	12/08/2025 12/08/2025 18/11/2025	6.583% 6.617%	108 bps 108 bps 108 bps	7.663% 7.697%
DTP03U DTP04U	No No	500 000 1 000 000	21/11/2022 22/11/2022	21/05/2026 22/11/2024	6.625% 6.650%	108 bps 105 bps	7.705% 7.700%
DTP05U  Total bonds issu	No	1 000 000 7 500 000	22/11/2022	22/05/2026	6.650%	113 bps	7.780%
		(4 377)					
Transaction costs Transaction costs	s released to interest expense	807					
Carrying amoun	t	7 496 430					

### Bank overnight and short-term facilities

DTSA utilises overnight and other short-term facilities to fund the group's working capital requirements. These facilities are obtained from various banks, with interest rates varying between 7.70% and 8.00%.

The payment obligations of DTSA are covered by an irrevocable guarantee issued by DTHAG and DTAG.

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## **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
29.	Share capital		
	Authorised 1 047 380 Ordinary shares of no-par value		
	Reconciliation of number of shares issued: Reported as at 01 January Issue of shares – ordinary shares	1 047 380	1 000 000 47 380
		1 047 380	1 047 380
	Composition of issued share capital Ordinary	2 001 891	2 001 891
	Stated capital issued by DTSA is recorded at the proceeds received, net of issue costs.		
	Holders of these shares are entitled to dividends as declared from time to time and are entitled to one vote per share at general meetings of the group.		
30.	Reserves		
	Actuarial reserve Common control reserve	5 219 -	8 496
	Other reserve	334 867	461 844
		340 086	470 340

### Common control

A common control reserve arises from the assets or an exchange of equity interests among entities under the same parent's control.

### Other reserves

Other reserves are reserves beyond the mandatory reserve which may be used for various needs of the group.

### 30.1 Other reserves

### Acquisition of portfolio and other assets

On 1 December 2021, DTFS acquired the entire commercial vehicle portfolio from MBFS through an asset deal carve-out transaction. This is in line with DAG's global reorganisation and spin-off of its commercial truck and bus business from its personal car and van business. DTFS conducted a carve-out, full separation and majority listing of DTHAG at the beginning of December 2021. The following assets formed part of the transaction:

Receivables from financial services Wholesale and other receivables Inventories Deferred initial direct costs Vehicles and equipment, manufacturer leases and intangible assets	8 794 618 996 281 669 17 697 1 099 078
Total gross assets ECL provision (related to above receivables) Deferred tax asset related to ECL provision	<b>10 908 343</b> (451 865) 126 522
Total net book value of assets acquired Consideration paid for the acquisition of the above net assets*	<b>10 583 000</b> (9 994 634)
Profit on the acquisition recognised in equity as a common control reserve Impairment of deferred tax asset related to ECL provision	<b>588 366</b> (126 522)
Net common control reserve recognised	461 844

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# **Notes to the Consolidated Financial Statements**

			2022 R '000	2021 R '000
30.	Reserves (continued)			
	* Consideration paid for the acquisition of the above net assets made up as for Cash consideration paid in the period	ollows:		10 473 244
	Amount refunded after period one			(478 610
			_	9 994 634
31.	Cash (used in)/generated from operations (2021 restated)			
		Note		
	Profit before taxation		320 927	265 427
	Adjustments for non-cash items			
	Depreciation	18	267 435	35 624
	Amortisation on intangible assets Profit on disposal of equipment	18	4 784 (13 858)	-
	Impairment of manufacturing leases	10	111 312	_
	Losses/(gains) on foreign exchange	7	51	3 155
	Impairment allowance		301 689	28 213
	Retirement benefits: current service cost	20	3 789	4 581
	Stock adjustments		29 877	(19 076
	Changes in operating leases			
	Additions to operating lease assets	18	(755 424)	(118 858
	Disposal of operating lease assets Impairment of operating leases	18	452 429	139 225 44 869
	,			
	Interest received	0	(07.040)	(44.005
	Interest income	8	(67 049)	(41 205)
	Retirement benefit obligations	8	(485)	(24 894)
	Finance costs	0	624.042	46 707
	Interest expense Retirement benefit obligations	9 9	634 913 7 965	46 787 28 434
	Retirement benefit obligations	_	1 298 355	392 282
	Changes in working capital		1 290 333	392 202
	(Increase)/decrease in inventories		(1 577 191)	441 868
	Increase in trade and other receivables		(18 358)	(83 629
	Increase/(decrease) in trade and other payables		87 923	(81 459
	Increase in contract liabilities		303 104	261 647
	(Decrease)/increase in deferred income	26	(55 230)	(28 492
	Increase in provisions Increase in loans and advances to customers	26	(1 066) (2 844 857)	45 002 94 970
	Increase in deferred initial direct cost		(2 644 657)	94 970 -
		_	(4 106 052)	649 907
		_	(2 807 697)	1 042 189
		_	, , , , ,	

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## Notes to the Consolidated Financial Statements

### 31. Cash (used in)/generated from operations (2021 restated) (continued)

#### 31.1 Restatement of statement of cash flows

The impact on the 2021 statement of cash flows was:

Statement of cash flows	Balance as previously disclosed R '000	Impact of restatement R '000	Balance as currently disclosed R '000
Cash flows from operating activities Cash flows from trading activities** Working capital movements*	303 320 (9 379 773)	88 962 10 029 680	392 282 649 907
Cash flows from investing activities Purchase of property, plant and equipment** Purchase of assets under operating leases** Purchase of intangible assets** Acquisition on portfolio*	(23 551) (786 149) (28 371)	1 760 786 149 28 371 (10 473 078)	(21 791) - - (10 473 078)
Cash flows from financing activities Acquisition transaction*	461 844	(461 844)	_
Cash (used in)/generated by operations			
Impairment of operating leases** Additions to operating leased assets** Disposals of leased assets** Trade and other receivables* Trade and other payables* Loans and advances to customers* Deferred initial direct costs*	(97 493) 73 767 (86 651) (79 167) (9 916 839) (17 141)	44 869 (21 365) 65 458 3 022 (2 292) 10 011 809 17 141	44 869 (118 858) 139 225 (83 629) (81 459) 94 970

<sup>\*</sup> In prior years the adjustment to the consideration paid for DTFS was reflected under cashflow from financing activities instead of the working capital movement relating to loans and advances to customers.

<sup>\*\*</sup> In prior years additions and disposals of leased assets acquired by DTFS were classified as non-cash flow items instead of cash flows from operating leases. The acquisition of the the operating lease portfolio acquired from MBSA was further erroneously classified as a separate item within investing activities instead of being split between acquisition portfolio within investing activities and additions to operating leased assets acquired under cash (used in)/generated by operations.

		2022 R '000	2021 R '000
32.	Tax paid		
	Balance at beginning of the year Current tax recognised in profit or loss	37 985 (218 359)	9 886 (168 001)
	Adjustment in respect of businesses acquired	(62 324)	-
	Balance at end of the year	(80 583)	(37 985)
		(323 281)	(196 100)

### 33. Related parties

Relationships

Ultimate holding company Holding company

Daimler Truck Holding AG Daimler Truck AG

Various transactions are entered into between DTSA and companies within the global DTHAG group. The transactions listed below are conducted between DTSA, its holding company and ultimate holding company as well as fellow subsidiaries.

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2022	2021
R '000	R '000

### 33. Related parties (continued)

For further detail and related party balances refer to note 17 - amounts receivable from group companies, note 23 - amounts payable to group companies and note 24 - lease liabilities.

### Amounts receivable from related parties included in loans and advances to customers

Mercedes-Benz Financial Services South Africa Proprietary Limited Sandown Motor Holdings Proprietary Limited

482 599 15 591

	Sales	Sales		ses
	2022 R '000	2021 R '000	2022 R '000	2021 R '000
Daimler Truck AG	48 149	28 966	2 757	78 217
Mitsubishi Fuso Truck and Bus Corporation	20 223	22 723	488	(10 460)
Mercedes-Benz do Brasil Ltda.	-	(369)	30 522	53
Daimler Trucks North America	-	` -	6 698	474
Daimler India Commercial Vehicles Private Limited	-	1 587	2 754	2
Sandown Motor Holdings Proprietary Limited	-	1 325 347	-	1 039 211
Mercedes-Benz Financial Services South Africa Proprietary Limited	-	77	-	-
Mercedes-Benz South Africa Limited	-	8	-	133 240
Mercedes-Benz AG	-	-	-	16 587
Daimler AG	-	_	_	14

	Income received		Expenses	naid
	2022 R '000	2021 R '000	2022 R '000	2021 R '000
Selling costs Daimler Truck AG	_	_	1 160	1 203
Daimler India Commercial Vehicles Private Limited	-	12	-	1 203
Mercedes-Benz South Africa	-	-	-	44 893
Koppieview Properties Proprietary Limited	-	-	-	2 980
Sandown Motor Holdings Proprietary Limited	-	-	-	2 606
Mercedes-Benz AG	-	-	-	269
Daimler AG EvoBus GmbH	-	-	-	181 43
Interest				
Daimler Truck AG	2 735	17	11 801	153
Daimler AG	-	1 061	-	10
Administration and management fee				
Daimler Truck AG	522	8 774	3 288	-
Mitsubishi Fuso Truck and Bus Corporation	455	-	-	-
Mercedes-Benz Group Services Philippines	-	-	3 456	2 979 171
Mercedes-Benz South Africa Limited	-	-	39	80 153 3 274
Koppieview Properties Proprietary Limited Daimler AG	-	-	-	1 020
Operating income/(expense) Daimler Truck Financial Services AG	10 597	_	_	_
Daimler Truck AG	1 372	_	_	_
Mercedes-Benz South Africa Limited	-	5 554	-	-
Sandown Motor Holdings Proprietary Limited	-	2 359	-	-

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## **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
33.	Related parties (continued)		
	Compensation to directors and other key management Short-term employee benefits	23 072	24 169
	Post-employment benefits	585	865
		23 657	25 034

#### 34. Segmental information

### **Basis for segmentation**

The company is organised into two segments for operational and management purposes, being wholesale and retail vehicles and financial services. DTSA reports its primary business segment information on this basis.

The principal offering for each division is as follows:

- Wholesale and retail vehicles commercial trucks and buses wholesale business including the retail business;
- Financial services variety of leasing and specialised leasing products.

The group's reportable segments supply vehicles into Africa and mainly in South Africa.

### Information about reportable segments

Information relating to each reportable segment is set out below:

2022	Wholesale and retail vehicles R '000	Financial services R '000	Total R '000
Revenue from sale of vehicles Revenue from financial services	10 501 003	- 1 941 917	10 501 003 1 941 917
Total income from sales and financing activities	10 501 003	1 941 917	12 442 920
Finance cost Impairment reversal Depreciation Segment staff cost	(608 117) - (135 191) (485 331)	(34 761) (24) (235 320) (69 339)	(642 878) (24) (370 511) (554 670)
Segment EBIT Segment assets Segment liabilities	145 103 5 103 098 (15 625 634)	751 168 13 884 268 (360 638)	896 271 18 987 366 (15 986 272)
2021			
Revenue from sale of vehicles Revenue from financial services	7 751 678 -	- 124 830	7 751 678 124 830
Total income from sales and financing activities	7 751 678	124 830	7 876 508
Finance cost Depreciation Segment staff cost	(75 262) (51 450) (352 156)	(20 927) (7 432)	(75 262) (72 377) (359 588)
Segment EBIT Segment assets Segment liabilities	230 217 4 642 603 (12 446 192)	44 035 10 763 815 (52 409)	274 252 15 406 418 (12 498 601)

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## **Notes to the Consolidated Financial Statements**

### 35. Directors' and prescribed officers' emoluments

#### **Executive directors**

	Salaries R '000	Bonus related R '000	Other benefits R '000	Pension fund contributions R '000	Total R '000
zorra	5 029 4 016	1 442 548	4 392 2 783	300 285	11 163 7 632
	9 045	1 990	7 175	585	18 795
	3 689 2 881	839 260	3 967 2 506	252 239	8 747 5 886
	6 570	1 099	6 473	491	14 633
		-		_	

	2022 R '000	2021 R '000
Non-executive directors		
N Medupe	348	-
TB Sefolo	310	-
BS Nkambule	323	-
AM Kgotle	-	7 178
NS Trimmel	-	3 223
	981	10 401

In 2022, directors' fees for A Walluschek van Wallfeld, H Schick and JP Burghardt amounted to R nil as they did not provide any services to DTSA. In 2021 the remuneration for AM Kgotle and NS Trimmel were paid by the DTHAG group. The emoluments disclosed include remuneration for services rendered to the DAG group until 30 November 2021 and were paid by the DAG group until this date.

### 36. Comparative figures

The comparative figures include only one month of trading for DTFS and do not include the consolidation of SMH as the company was only incorporated during the current financial year.

### 37. Financial instruments and risk management

### 37.1 Categories and analysis of assets and liabilities

Assets - 2022	Note -	Financial assets at amortised cost R '000	Other assets R '000	Carrying value R '000	Current R '000	Non-current R '000
Cash and cash equivalents	12	160 084	_	160 084	160 084	_
Trade and other receivables	13	475 234	212 777	688 011	688 011	-
Inventories	14	-	3 585 579	3 585 579	3 585 579	-
Taxation receivable		-	80 583	80 583	80 583	-
Loans and advances to customers	15	12 475 573	-	12 475 573	5 620 691	6 854 882
Deferred initial direct costs	16	-	17 518	17 518	7 787	9 731
Amounts receivable from group companies	17	33 298	(5 131)	28 167	28 167	-
Assets leased under operating leases	18	-	924 423	924 423	-	924 423
Property, plant and equipment	18	-	259 587	259 587	-	259 587
Right-of-use assets	18	-	77 433	77 433	-	77 433
Intangible assets and goodwill	19	-	162 183	162 183	-	162 183
Deferred taxation	21	-	528 225	528 225	-	528 225
	_	13 144 189	5 843 177	18 987 366	10 170 902	8 816 464

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### 37. Financial instruments and risk management (continued)

Assets - 2021

	Note -	Financial assets at amortised cost R '000	Other assets R '000	Carrying value R '000	Current R '000	Non-current R '000
Cash and cash equivalents	12	1 617 360	_	1 617 360	1 617 360	_
Trade and receivables	13	390 700	32 886	423 586	423 586	-
Inventories	14	-	1 680 187	1 680 187	1 680 187	-
Loans and advances to customers	15	9 916 839	-	9 916 839	2 785 985	7 130 854
Taxation receivable		-	37 985	37 985	37 985	-
Deferred initial direct costs	16	-	17 141	17 141	5 516	11 625
Amounts receivable from group companies	17	129 759	9 798	139 557	139 557	-
Assets leased under operating leases	18	-	955 609	955 609	-	955 609
Property, plant and equipment	18	-	45 846	45 846	-	45 846
Right-of-use assets	18	-	87 349	87 349	-	87 349
Intangible assets and goodwill	19	-	28 106	28 106	-	28 106
Retirement benefit asset	20.1	-	3 929	3 929	-	3 929
Deferred taxation	21	-	452 924	452 924	-	452 924
	_	12 054 658	3 351 760	15 406 418	6 690 176	8 716 242

The fair value of financial assets not carried at their fair value approximates their carrying value.

Liabilities - 2022

	Note -	Financial liabilities at amortised cost R '000	Other liabilities R '000	Carrying value R '000	Current R '000	Non-current R '000
Trade and other payables	22	688 257	67 690	755 947	755 947	_
Amounts payable to group companies	23	860 003	-	860 003	860 003	_
Lease liabilities	24	-	85 130	85 130	6 423	78 707
Deferred income	25	-	234	234	234	-
Provisions	26	-	109 473	109 473	92 390	17 083
Contract liabilities	27	-	1 466 055	1 466 055	805 469	660 586
Interest-bearing borrowings	28	12 625 430	-	12 625 430	6 246 143	6 379 287
Post-retirement medical aid benefit obligation	20.2	-	84 000	84 000	-	84 000
	-	14 173 690	1 812 582	15 986 272	8 766 609	7 219 663
Liabilities 2021						
Trade and other payables	22	267 751	27 691	295 442	295 442	-
Amounts payable to group companies	23	718 264	-	718 264	718 264	-
Lease liabilities	24	-	92 182	92 182	32 187	59 995
Deferred income	25	-	55 464	55 464	14 456	41 008
Provisions	26	-	106 302	106 302	80 079	26 223
Interest-bearing borrowings	28	10 000 000		10 000 000	-	10 000 000
Contract liabilities	27	-	1 162 951	1 162 951	693 885	469 066
Post-retirement medical aid benefit obligation	20.2	-	67 996	67 996		67 996
	-	10 986 015	1 512 586	12 498 601	1 834 313	10 664 288

The fair value of financial liabilities, except for interest-bearing borrowings, not carried at their fair value approximates their carrying value.

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### **Notes to the Consolidated Financial Statements**

### 37. Financial instruments and risk management (continued)

#### 37.2 Capital risk management

The primary objective of the group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The capital management approach is driven by its strategic and organisational requirements taking into account the regulatory and commercial environment in which it operates.

The group manages its structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the year.

The capital ratio of the company at the reporting date was as follows:

	2022 R '000	2021 R '000
otal assets otal equity	18 987 366 3 001 094	15 406 418 2 907 817
ratio	15.81 %	18.87 %

#### 37.3 Financial risk management

#### 37.3.1 Overview

The company is exposed to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk (currency risk, interest rate risk and price risk).

The board of directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The group has established internal guidelines for risk controlling procedures and for the use of financial instruments, including a clear segregation of duties with regard to financial activities, settlement, accounting and the related controls. The guidelines are designed to identify and analyse financial risks throughout the group, to set appropriate risk limits and controls and to monitor the risks by means of reliable and up-to-date administrative and information systems. The guidelines and systems are regularly reviewed and adjusted to changes in markets and products.

### 37.3.2 Credit risk

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt in accordance with the contractual terms. Credit risk encompasses both the direct risk of default and the risk of a deterioration of creditworthiness as well as concentration risks

The maximum exposure to credit risk is presented in the table below:

		2022			2021		
	Note	Gross carrying amount R '000	Credit loss allowance R '000	Amortised cost R '000	Gross carrying amount R '000	Credit loss allowance R '000	Amortised cost R '000
Loans and advances to customers	15	12 929 488	(453 915)	12 475 573	10 293 126	(376 287)	9 916 839
Cash and cash equivalents	12	160 084	( )	160 084	1 617 360	( ,	1 617 360
Trade and other receivables	13	536 524	(61 290)	475 234	427 971	(37 271)	390 700
Amounts receivable from group companies	17	33 298	-	33 298	129 759	-	129 759
		13 659 394	(515 205)	13 144 189	12 468 216	(413 558)	12 054 658

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## **Notes to the Consolidated Financial Statements**

		2022 R '000	2021 R '000
37.	Financial instruments and risk management (continued)		
	Net trade receivables is composed as follows		
	Gross trade receivables from third parties	485 692	422 520
	Impairment	(61 290)	(37 271)
		424 402	385 249

### Detail reconciliation of impairment of receivables from loans and advances to customers and trade receivables

2022	Stage 1	Stage 2	Stage 3	
	12-month ECL R '000	Lifetime ECL not credit impaired R '000	Lifetime ECL credit impaired R '000	Total R '000
Impairment as at 1 January	(57 669)	(29 133)	(334 352)	(421 154)
Additions	(49 720)	(37 237)	(25 345)	(112 302)
Change in remeasurement ((increase)/decrease of ECL)	(21 424)	(4 496)	(220 905)	(246 825)
Utilisation (write-off)	217	3 130	49 911	53 258
Derecognition	20 272	2 727	115 289	138 288
Transfer to/from stage 1	(21 261)	3 868	1 858	(15 535)
Transfer to/from stage 2	573	(21 831)	815	(20 443)
Transfer to/from stage 3	1 400	3 163	22 489	27 052
Other changes	22 512	21 392	33 442	77 346
	(105 100)	(58 417)	(356 798)	(520 315)

2021	Stage 1	Stage 2	Stage 3	•
	12-month ECL R '000	Lifetime ECL not credit impaired R '000	Lifetime ECL credit impaired R '000	Total R '000
Impairment as at 1 January Additions	(83 257) (20 330)	,	(29 518)	(309 969) (54 457)
Change in remeasurement ((increase)/decrease of ECL) Utilisation (write-off)	24 732 23	1 829	(156 463) 28 599	(129 902) 28 622
Derecognition	25 027	6 785	25 733	57 545
Transfer to/from stage 1	(12 293)	15 021	5 327	8 055
Transfer to/from stage 2	3 063	(1 448)	3 448	5 063
Transfer to/from stage 3	5 366	7 088	(52 606)	(40 152)
Other changes	-	-	14 041	14 041
	(57 669)	(29 133)	(334 352)	(421 154)

Expected credit losses are measured as the probability-weighted sum of discounted period contributions. Expected credit losses are mainly calculated with a statistical model using three major risk parameters: probability of default; loss given default and exposure at default.

The estimation of these risk parameters incorporates all available relevant information, not only historical and current loss data, but also reasonable and supportable forward-looking information reflected by future expectation factors. This information includes macroeconomic factors (e.g., gross domestic product growth, unemployment rate, cost performance index) and forecasts of future economic conditions. These forecasts are performed using a scenario analysis (basic scenario, optimistic scenario and pessimistic scenario).

A financial instrument is written off when there is no reasonable expectation of recovery, for example, at the end of insolvency proceedings or after a court decision of uncollectability.

For cash and cash equivalents and group receivables, the probability of default and loss given is not significant and therefore no credit loss has been raised.

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## **Notes to the Consolidated Financial Statements**

### 37. Financial instruments and risk management (continued)

#### Inputs, assumptions and techniques used for estimating impairment

Incorporation of forward-looking information

The group's credit risk and credit losses for financial assets are influenced by historical data and various macro-economic variables. Key drivers for the wholesale portfolio are Gross Domestic Product ("GDP").

At 31 December 2022	GDP change %	Interest rate %	Unemployment rate %	
5 year average	5.75 %	5.55 %	30.17 %	
At 31 December 2021				
5 year average	4.95 %	5.45 %	29.04 %	

#### Ageing profile of gross trade receivables at the reporting date

### 2022

	Gross maximum exposure R '000	Not past due R '000	0 - 30 days past due R '000	31 - 60 days past due R '000	61 - 90 days past due R '000	91 - 180 days past due R '000	More than 180 days past due R '000
Gross trade receivables Allowance for impairment	485 692 (61 290)	249 682 (665)	82 665 (694)	47 458 (3 890)	1 850 (2 619)	22 998 (1 626)	81 039 (51 796)
	424 402	249 017	81 971	43 568	(769)	21 372	29 243
2021							
Gross trade receivables Allowance for impairment	422 520 (37 271)	288 860 (74)	33 830 (24)	31 767 (1 752)	10 302 (2 516)	13 342 (6 376)	44 419 (26 529)
	385 249	288 786	33 806	30 015	7 786	6 966	17 890

#### Cash and cash equivalents

The group limits its exposure to credit risk by investing in liquid investments in financial institutions with a high credit rating, therefore management does not expect any counter party to fail to meet its obligations, therefore the ECL is immaterial. Cash balances are held with reputable financial institutions.

### Trade and other receivables

Trade receivables are mostly receivables from sales activities of vehicles and spare parts. The credit risk from trade receivables encompasses the default risk of customers, as well as other corporate and private customers. The group manages its credit risk from trade receivables using appropriate IT applications and databases on the basis of internal guidelines. In order to minimise credit risk, the group assesses the creditworthiness of the counterparties. The group establishes an allowance for impairment that represents its estimate of expected credit losses in respect of trade receivables.

The maximum risk positions of financial assets which are generally subject to credit risk, are equal to their carrying amounts.

The credit quality of trade receivables that are neither past due nor impaired is monitored and managed by the group, and comprises primarily receivables of companies who have a trading history with the group, as well as low-risk rated companies.

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### **Notes to the Consolidated Financial Statements**

### 37. Financial instruments and risk management (continued)

Amounts receivable from group companies

The group's exposure to credit risk on trade receivables from group companies is managed within the Daimler group and according to Daimler policy and credit terms. Given the nature of these receivables, management does not expect any counterparty to default on meeting its obligations.

#### Impairment of financial assets

The group recognises a loss allowance for expected credit losses on all financial assets measured at amortised cost. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective loans and receivables.

The group measures the loss allowance at an amount equal to lifetime expected credit losses (lifetime ECL) when there has been a significant increase in credit risk since initial recognition. If the credit risk on a loan has not increased significantly since initial recognition, then the loss allowance for that loan is measured at 12 month expected credit losses (12 month ECL).

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial asset. In contrast, 12 month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial asset that is possible within 12 months after the reporting date.

In order to assess whether to apply lifetime ECL or 12 month ECL, in other words, whether or not there has been a significant increase in credit risk since initial recognition, the group considers whether there has been a significant increase in the risk of a default occurring since initial recognition rather than at evidence of a loan being credit impaired at the reporting date or of an actual default occurring.

Significant increase in credit risk

In assessing whether the credit risk on a financial asset has increased significantly since initial recognition, the group compares the risk of a default occurring as at the reporting date with the risk of a default occurring as at the date of initial recognition.

The group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the counterparties operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information.

Irrespective of the outcome of the above assessment, the credit risk on a financial asset is always presumed to have increased significantly since initial recognition if the contractual payments are more than 30 days past due, unless the group has reasonable and supportable information that demonstrates otherwise.

By contrast, if a financial asset is assessed to have a low credit risk at the reporting date, then it is assumed that the credit risk on the financial asset has not increased significantly since initial recognition.

The group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increases in credit risk before the amount becomes past due.

Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default.

The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. The exposure at default is the gross carrying amount of the financial asset at the reporting date.

Lifetime ECL is measured on a collective basis in cases where evidence of significant increases in credit risk are not yet available at the individual instrument level. Financial assets are then grouped in such a manner that they share similar credit risk characteristics, such as nature of the financial assets, external credit ratings (if available), industry of counterparty etc.

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

If the group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the group measures the loss allowance at an amount equal to 12 month ECL at the current reporting date, and visa versa.

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### Notes to the Consolidated Financial Statements

### 37. Financial instruments and risk management (continued)

An impairment gain or loss is recognised for all financial assets in profit or loss with a corresponding adjustment to their carrying amount through a loss allowance account. The impairment loss is disclosed separately in the statement of profit or loss and other comprehensive income.

The Financial Stability Board had initiated a fundamental review and reform of the major interest rate benchmarks used globally by financial market participants. This review seeks to replace existing IBOR's with ARR's to improve market efficiency and mitigate systemic risk across financial markets.

During the 2022 financial year, the SARB has indicated their intention to move away from JIBAR and have identified a potential successor in the ZARONIA. The new ZARONIA rate was published for observation during 2022 and is expected to be endorsed as a successor rate in 2023.

### 37.3.3 Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the group's reputation.

The group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial investments and financial assets and projected cash flows from operations.

The group's objective is to maintain a balance between continuity of funding and flexibility through the use of interest-bearing borrowings, trade payables and trade payables to related parties.

The maturity profile of contractual cash flows of non-derivative financial liabilities are presented in the following table. The cash flows are undiscounted contractual amounts.

### 2022

	Note	0-12 months R '000	1 to 5 years R '000	Greater than 5 years R '000	Total R '000	Carrying amount R '000
Trade and other payables	22	688 257	-	-	688 257	688 257
Amounts payable to group companies	23	860 003		-	860 003	860 003
Interest-bearing borrowings	28	6 392 419	7 747 390	-	14 139 809	12 625 430
	_	7 940 679	7 747 390	-	15 688 069	14 173 690
2021						
Trade and other payables	22	267 751	-	_	267 751	267 751
Amounts payable to group companies	23	718 264	-	-	718 264	718 264
Interest-bearing borrowings	28	-	10 934 124	-	10 934 124	10 000 000
	_	986 015	10 934 124	=	11 920 139	10 986 015

#### 37.3.4 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates, residual values of vehicles and commodity prices will affect the group's income, cash flows or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The group manages market risks to minimise the impact of fluctuations in vehicle prices on its results.

#### Foreign currency risk

Currency risk is the risk that fair value or future cash flows of a financial instrument will fluctuate with changes in foreign exchange rates.

The nature of the group's business exposes cash flows and earnings to risks arising from fluctuations in exchange rates. These risks primarily relate to fluctuations between the Euro, the US Dollar ("USD") and the Japanese Yen ("JPY").

The group is exposed to foreign exchange rate risk between the date of order and the ultimate payment of the foreign invoices.

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## Notes to the Consolidated Financial Statements

### 37. Financial instruments and risk management (continued)

Foreign currency exposure at the end of the reporting period

The net carrying amounts, in Rand, of the various exposures, are denominated in the following currencies. The amounts have been presented in Rand by converting the foreign currency amounts at the closing rate at the reporting date:

	•	2022			2021			
	Euro R '000	USD R '000	JPY R '000	Euro R '000	USD R '000	JPY R '000		
Cash and cash equivalents Trade and other receivables Trade and other payables	30 971 21 655 (23 856)	438 (290) (54 424)	1 737 - (27 899)	9 638 17 780 (6 982)	5 233 (31) (34 859)	926 - (17 132)		
Net exposure	28 770	(54 276)	(26 162)	20 436	(29 657)	(16 206)		
Relevant spot exchange rates	18.10	16.97	0.13	18.06	15.95	0.14		

Foreign currency sensitivity analysis

The following table demonstrate the sensitivity to a reasonable possible change in the above mentioned exchange rates, with all other variables held constant, of the profit before taxation and equity:

	202	2021		
Change of 10% in exchange rate	Increase R '000	Decrease R '000	Increase R '000	Decrease R '000
Impact on profit or loss: Euro	2 877	(2 877)	2 044	(2 044)
USD	(5 428)	5 428	(2 966)	2 966
JPY	(2 616)	2 616	(1 621)	1 621

### Interest rate risk

Interest rate risk is the risk that fair value or future cash flows of a financial instrument will fluctuate with changes in market interest rates.

The group's exposure to changes in interest rates relates primarily to the group's interest-bearing borrowings. The group's policy is aligned to Daimler's general policy to match funding in terms of maturities and interest rates whenever economically feasible.

Interest rate profile

The interest rate profile of interest-bearing financial instruments at the end of the reporting period, as reported to management, is:

Note	Carrying amount		
•	2022 R '000	2021 R '000	
- -			
15	12 475 573	9 916 839	
12	160 084	1 617 360	
- -	12 635 657	11 534 199	
28	(12 625 430)	(10 000 000)	
-	10 227	1 534 199	
	15 12	2022 R '0000  15	

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		R '000	R '000
nents and risk management (continued)			
ments	Note		
	40	475.004	200 700
			390 700 139 557
io non group companies	··	508 532	530 257
ayables	22	(688 257)	(267 751)
to group companies	23	(860 003)	(718 264)
		(1 548 260)	(986 015)
ancial instruments		(1 039 728)	(455 758)
	ments and risk management (continued) ments eceivables ele from group companies ayables to group companies ancial instruments	eceivables 13 elle from group companies 17 eayables 22 to group companies 23	R '000  ments and risk management (continued)  ments  Note  seceivables de from group companies  ayables to group companies  22 (688 257) to group companies  23 (860 003) (1 548 260)

2022

2021

Interest rate sensitivity analysis

37

The following table demonstrates the sensitivity of the variable rate instruments to a one percentile (1%) change in the interest rate, with all other variables held constant, of profit before taxation and equity:

	2022			21	
Increase or decrease in rate	Increase R '000	Decrease R '000	Increase R '000	Decrease R '000	
Impact on profit or loss: 100 basis points movements	102	(102)	15 342	(15 342)	

Residual value risk

The group is exposed to the risk of financed or leased assets being returned at values less than the residual value guaranteed under the terms of the respective agreements. These risks are managed by periodic reviews of the residual value risk. The decisions are taken by an inclusive committee and by reference to market conditions and comparative information.

Residual values on leased vehicles are estimated when the lease is entered into. Estimates involve a high level of subjectivity and judgement as the directors, through the Residual Value Steering Committee, are required to conclude on likely outcomes and probabilities based on guarterly forecasts and assumptions.

Further reviews are conducted of the exposure of the underwritten portfolio to changes in market conditions, since inception of the agreements. These ensure satisfactory coverage of assets' projected valuations to their underwritten values. Where risks are identified, strategies are developed to manage the risk position of the particular assets and provision is made for such potential loss. Where potential losses are identified, these are recognised as an adjustment to profitability at a contract level. Provision is made to the extent that the carrying values of leased assets are impaired through residual values not being fully recoverable.

Uncertainties that affect the group's estimate of the residual value of the leased assets include:

- return-rates of lease vehicles;
- penetration rates;
- lease duration; and
- market conditions.

The residual value risk provision is raised for the potential loss on the leased assets returned under a buy-back scheme.

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### Notes to the Consolidated Financial Statements

#### 38. Fair value information

		2022		2021				
Financial assets and liabilities not held at fair value	Carrying value R '000	Fair value R '000	Fair value level	Carrying value R '000	Fair value R '000	Fair value level		
Derivative assets Interest-bearing borrowings	20 272 (12 625 430)	(12 675 405)	Level 2 Level 2	2 727 (10 000 000)	(10 000 000)	Level 2 Level 2		
	(12 605 158)	(12 675 405)		(9 997 273)	(10 000 000)			

Category of financial asset or liability	Includes	Valuation techniques and significant inputs used
Interest-bearing borrowings	Bonds issued under DTSA DMTN Programme	The bond programme is listed on the JSE. The bonds are held to term and are issued at market related rates of interest. Discounting based methodology is used for the valuation of the bond portfolio. Future cash flows are calculated using the projected forward JIBAR 3 month rates obtained from the JIBAR accrual zero rate curve. The projected cash flows are discounted using credit risk adjusted JSE rate curves.

### Fair value hierarchy

The company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all Inputs which have significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

#### 39. Going concern

The consolidated financial statements for the year ended 31 December 2022 have been prepared on a going concern basis, which assumes that the group will be able to meet its obligations for the foreseeable future. The group has recognised a net profit after tax of R 224 million (2021: R 183 million) for the year ended 31 December 2022 and as at that date the group had a capital ratio of 15.81% (2021: 18.87%).

Management has performed forecasts for the ensuing 12 months and these forecasts reflect positive trading and positive financial performance. The expectation is that the group will be profitable. Management anticipates that any additional borrowing cost repayments required will be met out of operating cash flows or from alternative forms of capital funding.

Management believes that the group will be able to meet all its obligations for the 2023 period. Management further believes that proceeds received during 2023 will be sufficient to meet the repayment requirements.

Further, the group has the full support of the holding company, DTAG, for its operations. To this extent, DTAG and DTHAG have issued an unconditional and irrevocable guarantee with regards to the notes issued under the DMTN programme.

### 40. Events after the reporting period

### Bonds and bank loans

Subsequent to year end, a 1-year bond of R 1 billion has been issued on 28 February 2023. A bank loan with a value of R 1 billion and an issue date of 30 November 2021 has matured on 28 February 2023 and been redeemed.

At the date of finalisation of the consolidated financial statements, except for the matters noted above, there were no other material events that occurred subsequent to the reporting date that required adjustments to the amounts recognised in the consolidated financial statements.

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## **Notes to the Consolidated Financial Statements**

### 41. New accounting standards and IFRIC interpretations

### Standards, amendments and interpretations to existing standards that are not yet effective

The group has chosen not to early adopt the following standards and interpretations, which have been published and are mandatory for the group's accounting periods beginning on or after 1 January 2022 or later periods.

Accounting standard	Effective date - on or after	Description of change	Description of impact
IAS 1 Presentation of Financial Statements	1 January 2024	Classification of Liabilities as Current or Non-current:  Narrow-scope amendments to IAS 1 to clarify how to classify debt and other liabilities as current or non-current.	The amendments to the standard do not have any material impact on the company's profitability, liquidity and capital resources and
IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2 amendment	1 January 2023	Disclosure of Accounting Policies:  The amendments, together with those amendments required by IFRS Practice Statement 2, require companies to disclose their material accounting policy information rather than their significant accounting policies, with additional guidance added to the Standard to explain how an entity can identify material accounting policy information with examples of when accounting policy information is likely to be material.	financial position.
IFRS 16 Leases	1 January 2024	The narrow- scope amendment requires a seller-lessee in a sale and leaseback transaction to determine 'lease payments' or 'revised lease payments' in a way that the seller-lessee would not recognise any amount of a gain or loss relating to the right of use retained by the seller-lessee. The new requirement does not prevent the seller-lessee from recognising in profit or loss any gain or loss relating to the partial or full termination of a lease.	The amendment does not have any material impact on the company's profitability, liquidity and capital resources and financial position.
IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors	1 January 2023	The amendments clarify how companies should distinguish changes in accounting policies from changes in accounting estimates, by replacing the definition of a change in accounting estimates with a new definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". The requirements for recognising the effect of change in accounting prospectively remain unchanged.	The amendments to the standard do not have any material impact on the company's profitability, liquidity and capital resources and financial position.
IAS 12 Income Tax	1 January 2023	Deferred Tax related to Assets and Liabilities arising from a Single Transaction:  The amendment clarifies how a company accounts for income tax, including deferred tax, which represents tax payable or recoverable in the future. In specified circumstances, companies are exempt from recognising deferred tax when they recognise assets or liabilities for the first time. The aim of the amendments is to reduce diversity in the reporting of deferred tax on leases and decommissioning obligations, by clarifying when the exemption from recognising deferred tax would apply to the initial recognition.	The amendments to the standard do not have any material impact on the company's profitability, liquidity and capital resources and financial position.

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# **Notes to the Consolidated Financial Statements**

Accounting standard	Effective date - on or after	Description of change	Description of impact
IFRS 17 Insurance contracts	1 January 2023	IFRS 17 creates one accounting model for all insurance contracts in all jurisdictions that apply IFRS. It requires an entity to measure insurance contracts using updated estimates and assumptions that reflect the timing of cash flows and take into account any uncertainty relating to insurance contracts.	The interpretation does not have any material impact on the company's profitability, liquidity and capital resources and financial position.
Insurance contracts amendment		The financial statements of an entity will reflect the time value of money in estimated payments required to settle incurred claims. An entity will be required to recognise profits as an insurance service is delivered, rather than on receipt of premiums.	
		Insurance contracts are required to be measured based only on the obligations created by the contracts.	

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# **Appendix 1 - Employment Equity Progress Report**

Every designated employer is required in terms of Section 22 of the Employment Equity Act 55 of 1998 to publish a summary of their employment equity report in its annual report. The total number of employees within the company is 490. The table below provides the employment equity progress of the company for the total number of employees (including employees with disabilities) in each occupational

Occupational levels		Male	Male Female F			Foreign na	Total				
	Α	С	I	W	Α	С	I	W	Male	Female	
Top management	-	-	-	-	-	-	-	-	1	-	1
Senior management	1	-	1	-	-	-	-	1	1	-	4
Professionally qualified and experienced											
specialists and mid-											
management	4	2	4	8	3	-	1	2	1	-	25
Skilled technical and academically qualified workers, junior management, supervisors, foremen											
and superintendents	46	4	23	35	21	2	14	5	-	1	151
Semi-skilled and discretionary decision making	30	3	5	7	28	4	3	8	-	-	88
Unskilled and defined											
decision making	104	42	-	7	21	12	-	3	-	-	189
Total permanent	185	51	33	57	73	18	18	19	3	1	458
Temporary employees	19	7	-	-	5	1	-	-	-	-	32
Grand total	204	58	33	57	78	19	18	19	3	1	490

A - Africans C - Coloureds

I - Indians W - Whites

The table below provides the employment equity progress of the company for the total number of employees with disabilities in each occupational level:

Occupational levels		Male				Female			Foreign na	tionals	Total
•	Α	C	I	W	Α	С	1	W	Male	Female	
Top management	-	-	-	-	-	-	-	-	-	-	-
Senior management	-	-	-	-	-	-	-	-	-	-	-
Professionally qualified											
and experienced											
specialists and mid-											
management	-	-	-	-	-	-	-	-	-	-	-
Skilled technical and											
academically qualified											
workers, junior											
management,											
supervisors, foremen											
and superintendents	-	-	-	-	-	-	-	1	-	-	1
Semi-skilled and											
discretionary decision											
making	20	-	1	-	15	-	-	1	-	-	37
Unskilled and defined											
decision making	-	-	-	-	-	-	-	-	-	-	-
Total permanent	20	-	1	-	15	-	-	2	-	-	38
Temporary employees	-	-	-	-	-	-	-	-	-	-	-
Grand total	20	-	1	-	15	-	-	2	-	-	38

A - Africans C - Coloureds

I - Indians W - Whites



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