

DAIMLER TRUCK

Southern Africa



INVESTOR ROADSHOW
09 September 2026



DAIMLER TRUCK

Southern Africa

01 – Business Overview

Maretha Gerber
President & Group CEO DTSA



**FOR ALL WHO KEEP
THE WORLD MOVING**

**WE START
WITH LISTENING**

**WE BUILD
TO SOLVE**

**WE LEAD WITH
THE LONG VIEW**

**WE PROGRESS
TOGETHER**

DAIMLER TRUCK

GROUP RESULTS 2025



SALES
(in thousand units)

423

2024: 460

REVENUE¹
(in billion EUR)

45.9

2024: 50.7

EBIT
(adjusted, in billion EUR)

3.8

2024: 4.7

ROS¹
(adjusted, in %)

7.8

2024: 8.9

FREE CASH FLOW¹
(in billion EUR)

1.8

2024: 3.2

INCOMING ORDERS
(in thousand units)

425

2024: 417

¹ Industrial Business

DAIMLER TRUCK

GROUP

Q2 2026

INCOMING ORDERS

(in thousand units)

74

Q2 2025: 59

UNIT SALES

(in thousand units)

87

Q2 2025: 81

REVENUE¹

(in billion EUR)

11.4

Q2 2025: 10.8

EBIT

(adjusted, in million EUR)

838

Q2 2025: 1,022

ROS¹

(adjusted, in %)

6.8

Q2 2025: 9.2

FREE CASH FLOW¹

(in million EUR)

1,762

Q2 2025: 20

DAIMLER TRUCK

»»»» PAST
FORWARD



FAST »»»»
FORWARD

GROUP OUTLOOK

2026

130
YEARS OF FORWARD

UNIT SALES*

(in thousand units)

340-370

REVENUE*

(in billion EUR)

43-47

EBIT

(adjusted, in billion EUR)

3.6-4.1

ROS*

(adjusted, in %)

7-9

FREE CASH FLOW*

(in billion EUR)

3.0-3.5

MARKET VOLUME

(in thousand units)

N. America	EU30**
250-290	290-330

This chart contains forward-looking statements about our current assessment of future results. These statements are subject to a range of risks and uncertainties, some of which are described in our latest Annual Report under the heading "Risk and Opportunity Report". If any of these risks and uncertainties materialize, or if the assumptions underlying any of our forward-looking statements prove incorrect, our actual results may be different.

*Industrial Business
**EU, UK, Norway, Switzerland

TRANSPORT REMAINS THE BACKBONE OF ECONOMY AND SOCIETY

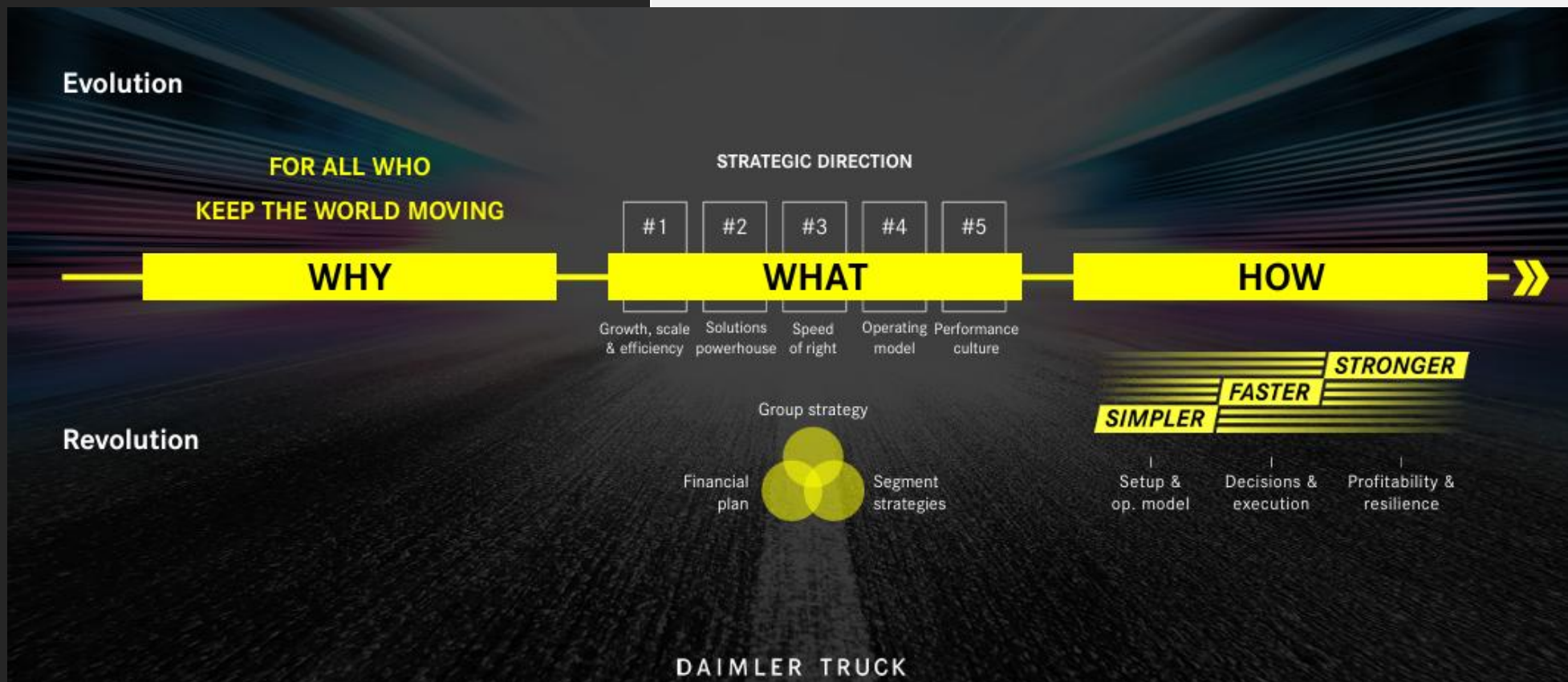
Structural growth and purpose unchanged, even in uncertain times

A stylized world map in light gray is centered in the background. The map shows the outlines of the continents. Overlaid on the map is a large yellow '3%' and white text about freight transport growth. A thick yellow horizontal line is positioned below the map.

3%

annual growth of
global freight
transport until 2050

FOR ALL WHO KEEP THE WORLD MOVING



The 3 core principles that will help us deliver on our Strategy

***5 Strategic Priorities for DTAG
to provide guidance on how to
deal with external challenges
and help us achieve our goals***

FOR ALL WHO KEEP THE WORLD MOVING

We are building the best Truck & Bus company

#1

**UNLOCK FULL
POTENTIAL**
THROUGH GROWTH,
SCALE AND
EFFICIENCY

#2

EVOLVE INTO
A **CUSTOMER-
CENTRIC
SOLUTIONS
POWERHOUSE**

#3

TRANSFORM
AT THE **SPEED
OF RIGHT**

#4

BUILD A **LEAN
AND EFFECTIVE
OPERATING MODEL**

#5

FOSTER
**PERFORMANCE
CULTURE**

ONE GLOBAL TEAM ENABLES STRONGER PRODUCT PORTFOLIO

India provides huge scale and cost reduction potential

Medium-duty optimization: From three cabs to one



Powerhouse product portfolio to be achieved with ONE Modular System and Daimler Truck's scale

India is strategically important for cost competitiveness with R&D, manufacturing and logistics

ONE Modular System **will meet customer needs with less complexity** and costs through scale

Improves innovation speed-to-market across the product range

DAIMLER TRUCK TECHNOLOGY STRATEGY

We keep executing and make adaptations where necessary

DIESEL

DIESEL AS FOUNDATION

Our basis to finance
the business

COMPETITIVE & COMPLIANT

Consolidate portfolio –
keep scale and invest
in heavy-duty



BATTERY

FAST TO MARKET

Upscale
passcar technology

FIRST TRUCKIFICATION

eActros 600
as pure buy battery pack

GLOBAL PLATFORM

Be ready for market uptake



HYDROGEN

DUAL STRATEGY

Decarbonize faster and less
capital intensive with BEV and
hydrogen

FUEL CELL

Keep technology leadership,
share invest and bundle volume



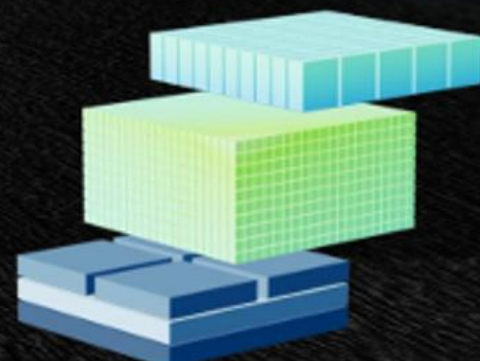
SOFTWARE

HARDWARE AND OS

Standardize at higher
performance, share invest and
increase scale

DIFFERENTIATING APPS

Increase customer value
at higher speed and
lower cost



DAIMLER TRUCK

WE ARE ONE TEAM

We win with our great people and a global high-performance mindset



HIGH-PERFORMANCE CULTURE

We are
customer-
obsessed

We have pride
in what we
deliver

We focus on
trust and
accountability

We execute
with
excellence

We have
a global
ONE Team
mindset



Uncertainty is the new norm.... We adapt, navigate
and stay on course to remain resilient and
intentional to drive purpose

DTSA EXECUTIVE COMMITTEE



Maretha Gerber
President & Group CEO



Pi rre Kriek
Executive Director & Group CFO



Gladstone Mtyoko
Vice President Manufacturing



Olaf Petersen
Vice President Sales & Marketing



Naeem Hassim
Vice President Customer Services,
Parts & Value Chain



Mike Honiball
CEO - DTFS SA



Viscount Ramoshaba
General Manager Dealer Network &
Training



Deon de Vries
General Manager MB Buses



Tebogo Shumba
Group Chief Human Resources Officer



Wolf Edmayr
General Manager Used Trucks & Buses

DAIMLER TRUCK
Southern Africa

Group Results 2025



NEW VEHICLE
SALES

2996

2024 : 4551

USED VEHICLE
SALES

669

2024 : 982

PARTS REVENUE

R2b

2024 : R1.98b

FUSO

A DIVISION OF
DAIMLER TRUCK
SOUTHERN AFRICA



Archion in place since April 2026



DTSA is the GD for FUSO business until 2028



Local team in place for the next two years

Our Sustainability Ambitions

PLANET



Climate & Environmental Protection



We strive for our new trucks and buses to be locally CO₂e free by 2050 worldwide.

We aim to achieve CO₂e neutrality across all our global production sites by 2050.

We strive together with our direct suppliers for CO₂e neutral products and services by 2050 worldwide.

Circular Economy



We aim to make our value creation circular and regenerative – keeping materials in use, conserving resources, and reducing waste.

PEOPLE



Our Team



We strive to be an employer of choice. Together we create an inclusive workplace – leading to a sense of belonging across all levels and regions.

Human Rights



We are strongly committed to respect and support human rights and we expect the same from our business partners throughout the value chain.

Traffic Safety



We strive for zero accidents with our trucks and buses.

PERFORMANCE



Responsible Governance



We underline our responsibility towards the environment and society with a strong, forward-looking corporate governance.

DAIMLER TRUCK

Southern Africa

02 – Business and Financial Overview

Pierre Kriek

Executive Director & Group CFO DTSA



DTSA Group Results 2025

Revenue

(In million ZAR)

7,916

2024 : 11,660

EBIT

(In million ZAR)

1,653

2024 : 1,994

Profit before Tax

(In million ZAR)

183

2024 : 415

ROS*

(In %)

1.9%

2024 : 3.1%



* Industrial business only

DAIMLER TRUCK
Southern Africa

Group Results 2025



Cash Conversion Cycle
(days)

215

2024 : 117

Inventory
(In million ZAR)

4,817

2024 : 5,426

Free Cash Flow
(In million ZAR)

2,242

2024 : -3,131

DAIMLER TRUCK

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03 – DTFS SA Business Overview

Mike Honiball
CEO DTFS SA



FINANCIAL SERVICES 2025



NEW BUSINESS

(in mn Euro)

10

2024 : 11.4

PENETRATION RATE

(in %)

23

2024 : 23

PORTFOLIO

(in billion EUR)

29.5

2024 : 32.2

EBIT

(adjusted, in million EUR)

181

2024 : 133

ROE*

(adjusted, in %)

6.1

2024 : 5.0

FINANCIAL SERVICES

Q2 2026



NEW BUSINESS

(in mn Euro)

2,6

Q2 2025: 2,5

PENETRATION RATE

(in %)

23

Q2 2025: 23

PORTFOLIO

(in billion EUR)

30.7

Q2 2025: 29.7

EBIT

(adjusted, in million EUR)

58

Q2 2025: 23

ROE

(adjusted, in %)

7.5

Q2 2025: 3.1

Daimler Truck Financial Services South Africa Focus Priorities.

Our Roadmap to Sustainable Transport Financing.



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04 – DTFS SA Financial Overview

Hanif Ahmed
CFO



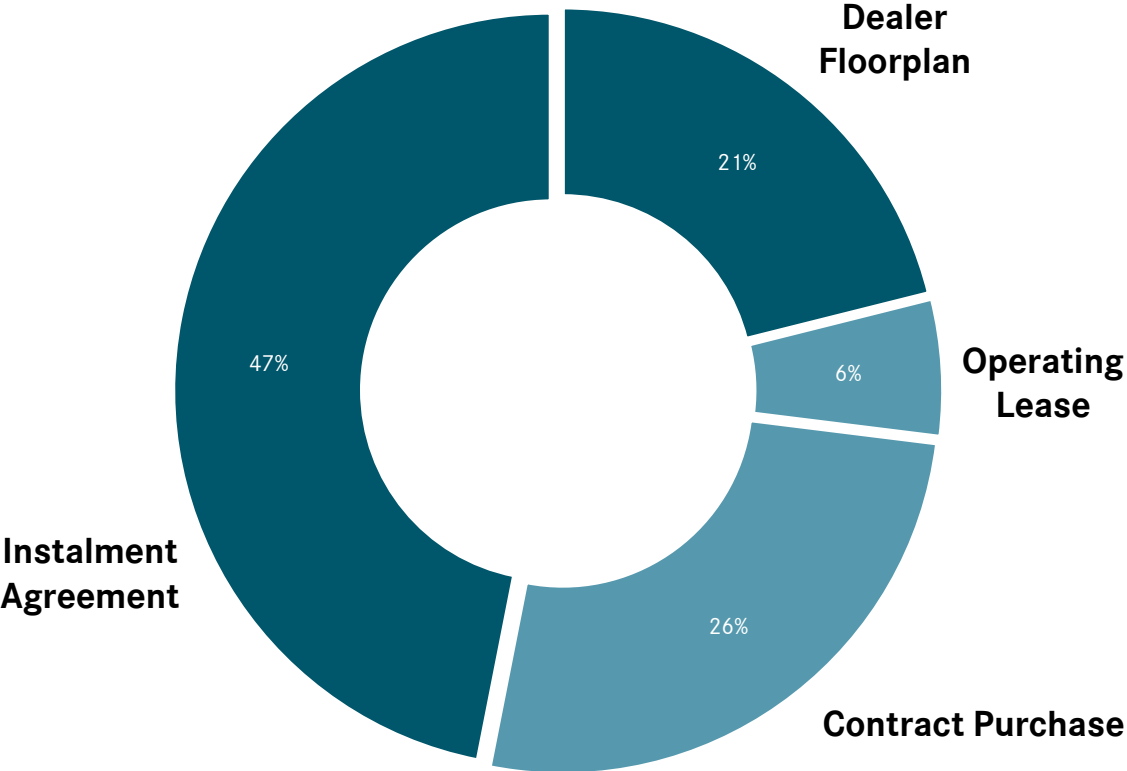
DTFS SA 2025 at a glance.

Resilient earnings in a contracting truck market. ZAR 261m, ROE at 17%

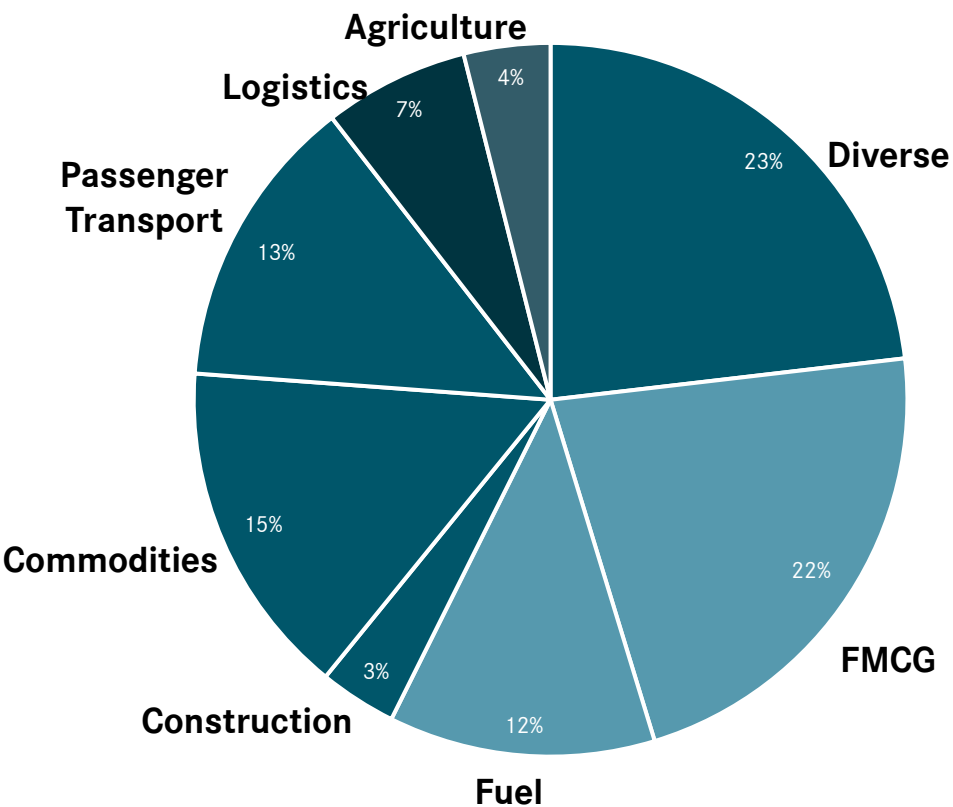


The book behind the earnings. Balanced by product, diversified by sector.

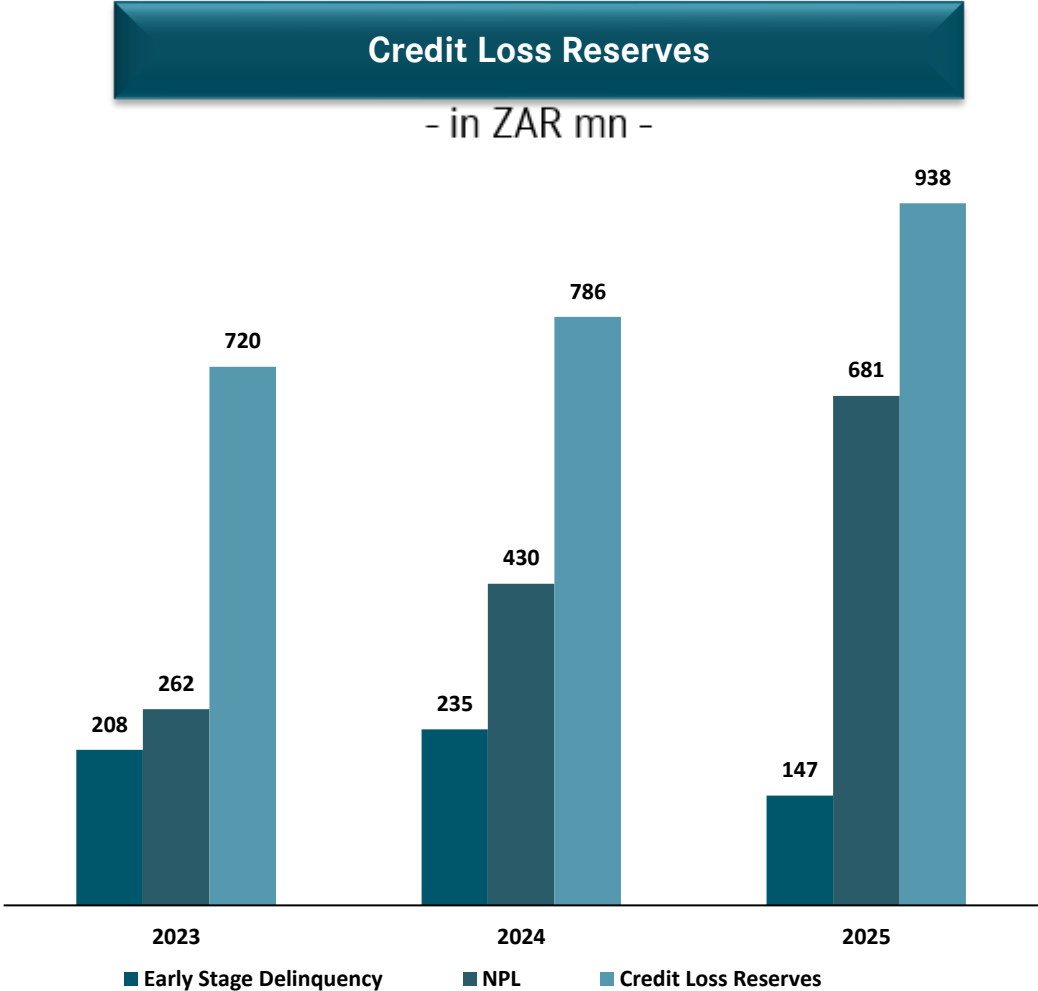
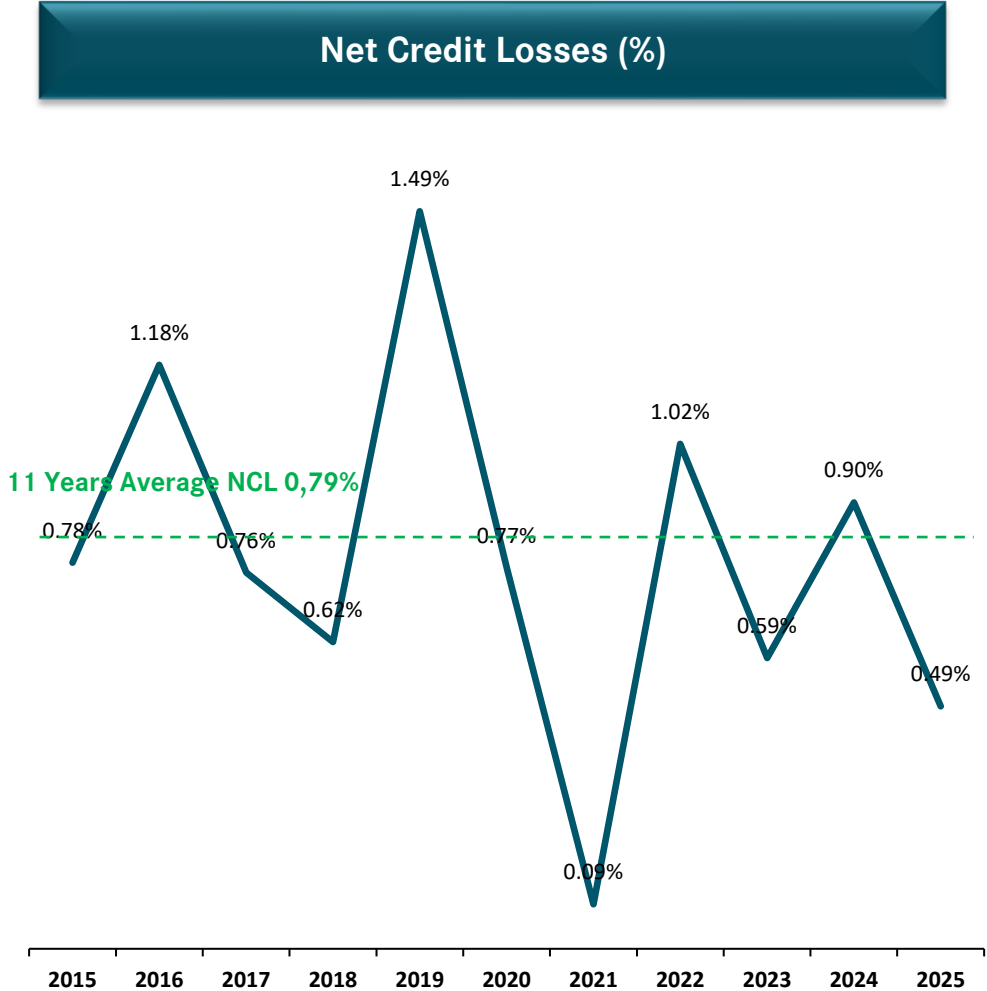
Portfolio by Product Type



Customer Segmentation



Asset quality trends remain aligned with forecasts, with NCL of 0.49%.
NPL increased as anticipated amid elevated economic volatility. Reserve coverage remains stable and robust, supporting balance sheet resilience.



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05 – Treasury

John Keller
Head of Treasury

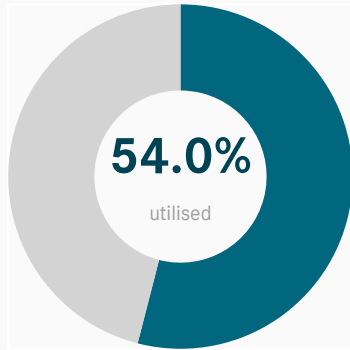


DTSA funding position at end August 2026 – R13,6bn

Strong headroom remains across DMTN programme and overnight facilities

DMTN Programme

R20.0bn



UTILISED

R10.8bn

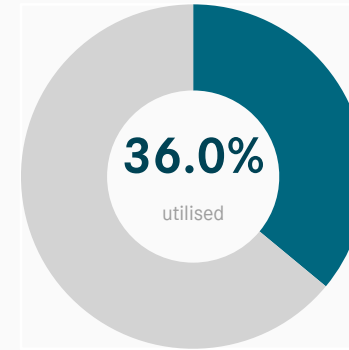
AVAILABLE

R9.2bn

Funding mix: R6.5bn private placements and R4.3bn auctions

Overnight Lines

R7.8bn



UTILISED

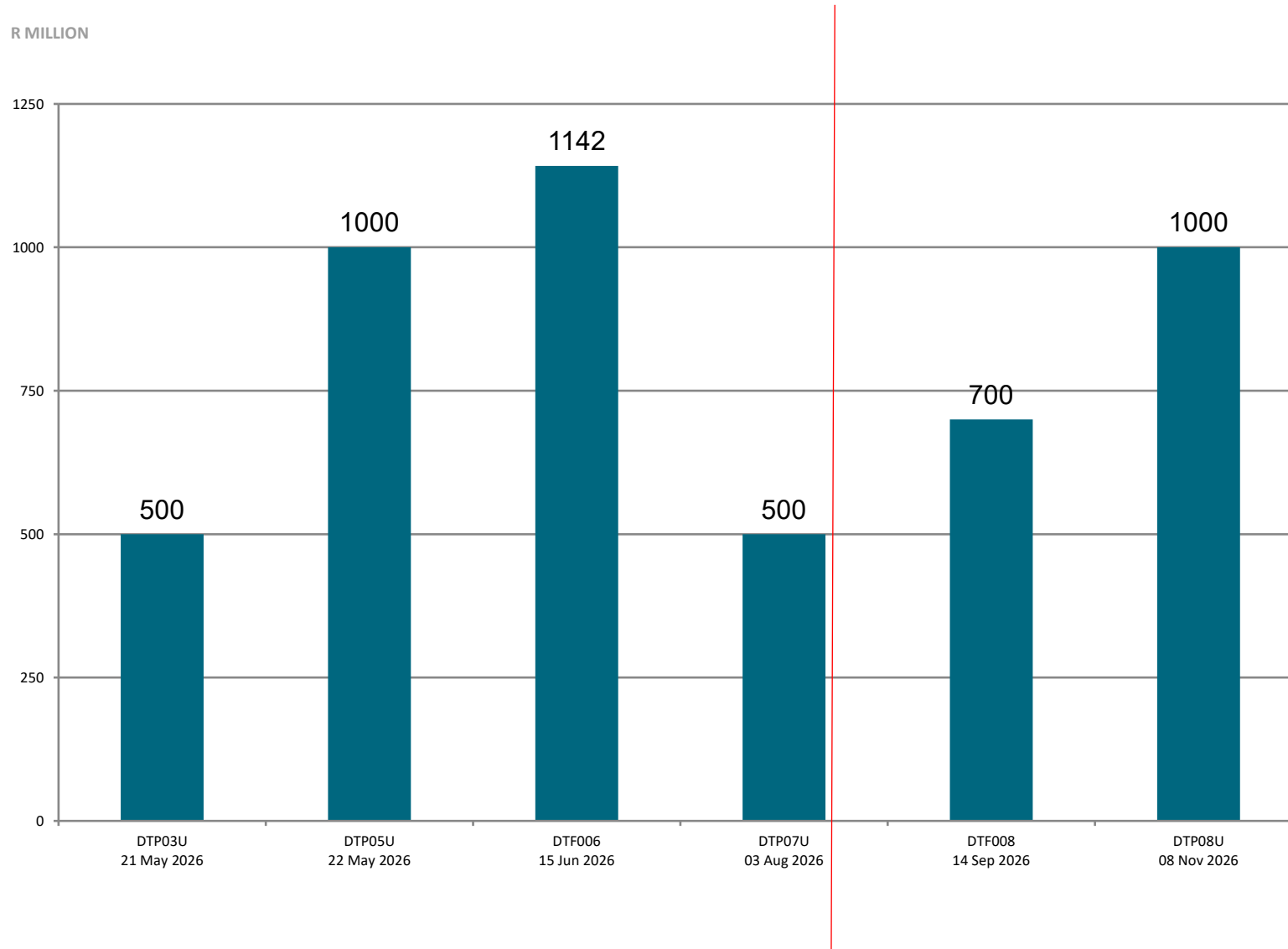
R2.8bn

AVAILABLE

R5.0bn

Available headroom supports short-term liquidity requirements

2026 DMTN Maturities of R4,8bn; Successfully Refinanced R3.1bn



01

Refinancing completed

R3.1bn successfully refinanced

02

Planned issuance in 2H 2026

One public auction of R1.0bn to R1.5bn;
One private placement of R1.0bn.

03

Execution remains flexible

Planned issuance may change depending
on cash-flow development during the year.

Issuance Details

Auction and Offer details		
Arrangers & Dealers	Rand Merchant Bank / Nedbank Corporate and Investment Banking	
Notes Listing	The Interest Rate Market of the JSE	
Target Nominal Amount	Up to R1.5 billion	
Auction date	Monday, 21 September 2026	
Auction Time	09h00 – 11h00	
Bid Contact Details	Cape Town Investors: RMB Fixed Income Sales Desk +27 (11) 269 9040 fixedincomesales@rmb.co.za	Gauteng/Durban Investors: Nedbank Fixed Income Sales +27 (11) 535 4021 GarethRo@Nedbank.co.za RichardF@Nedbank.co.za
Settlement Date	Monday, 28 September 2026 (T+4)	
Placement Methodology	Dutch Auction (sealed bid without feedback)	
INSTRUMENTS ON OFFER		
Stock Code	DTF014	DTF015
Instrument Type	Floating Rate	Floating Rate
Tenor	1-year	3-year
Maturity Date	28 September 2027	28 September 2029
Price Guidance	TBA	TBA
Benchmark	ZARONIA	ZARONIA
Instrument status	Senior Unsecured	Senior Unsecured

THANK YOU



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